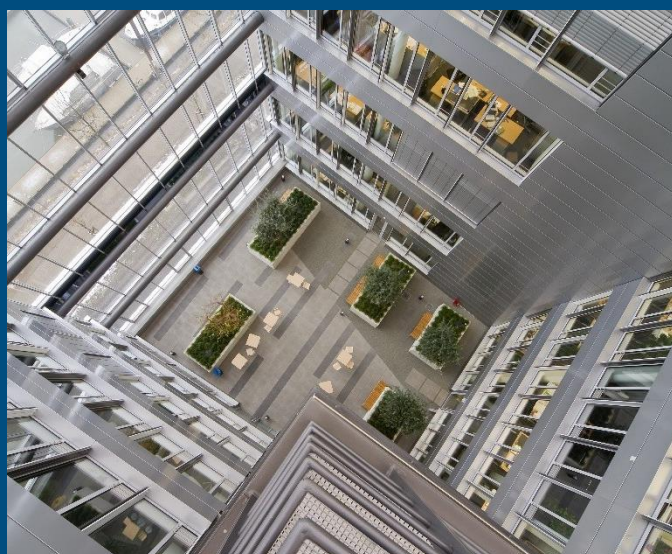
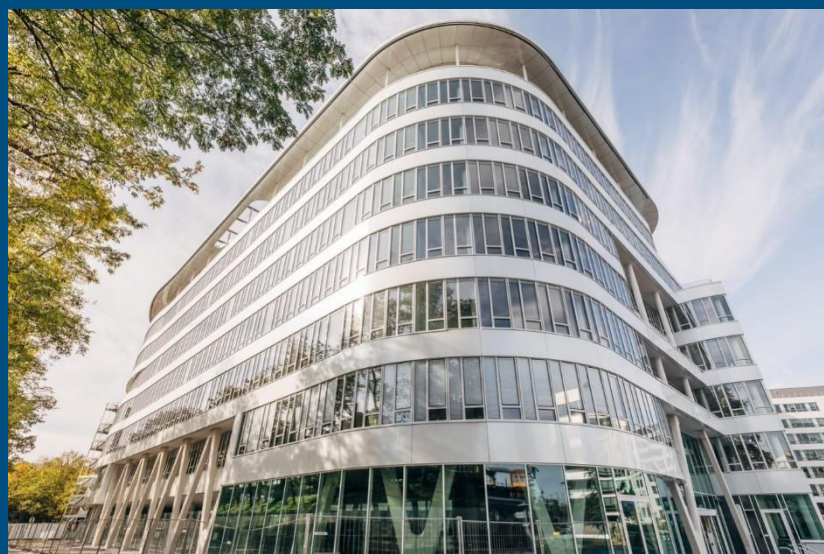




Quarterly Report

March 31, 2023



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All amounts in the MD&A are presented in thousands of Canadian dollars or Euros, except rental rates, per unit amounts or as otherwise stated. Information contained in this MD&A is based on information available to management as of May 9, 2023.

Letter to Unitholders

As Inovalis REIT marks its tenth anniversary as a TSX listed entity, we are proud of real estate investments that we have identified, acquired, developed, sold and managed, particularly throughout the last three-year period of unprecedented adverse circumstances. The COVID-19 pandemic, stock market volatility, interest rate increases and seismic shifts in workplace culture have tested the quality of our portfolio of office properties and our skills in generating profitable returns.

Management's efforts in the first quarter of 2023 were focused on the three elements of our strategy:

1. organic growth through leasing vacant space and renewing expiring leases;
2. execution of the asset recycling plan, with the repositioning/disposition of the Sabliere, Arcueil and Baldi properties; and
3. gradually deploying capital in jointly-held properties from our long-term partners, and simplifying the legal structure of the REIT.

In Q1, a net of 6,230 square feet were signed on the Investment Property Portfolio ("IP Portfolio"). In Q1 2023, the REIT's rents lift by approximately 6% due to contractual cost of living increases that are in place on all leases. Seven of the properties are at, or close to, 100% occupancy, and excluding two properties in the asset recycling plan (Baldi and Sablière), the occupancy rate would be 89.4%.

The pending departure of the sole corporate tenant at Arcueil represents an opportunity to analyze our previous assumptions about the value that this tenant brought to the REIT and assess how we can now capitalize on the rejuvenation of this property. Management has developed

plans for different scenarios, any of which will bring a positive outcome for the REIT.

Progress has also been made on the asset recycling plan for the other assets, as third parties have extended non-binding offers on the Sabliere and Baldi properties, in line with their current fair value. Management is considering next steps for these properties.

Executing our plans for Arcueil, Sabliere and Baldi will generate revenue and position us to complete the buy back of the jointly held properties which will simplify our structure and bring about stronger returns.

At the Annual General Meeting held earlier today, the Trustees of the REIT were elected with a strong show of confidence by Unitholders. The REIT's auditors, still with EY, are now located in France and bring additional strength in their knowledge of European assets, corporate structuring and finance. We are pleased that they have been appointed.

Lastly, the endorsement of a Rights Plan by Unitholders at the Annual General Meeting shows compelling understanding about the risks associated with ongoing TSX stock market volatility and the REIT's current Unit price which is significantly below net asset value. Having a Rights Plan positions the Board to respond to any potential takeover threats to the REIT in a way designed to ensure maximization of value to Unitholders.

On behalf of the management team, I thank you for your continued interest in Inovalis REIT.

Stéphane Amine

President of Inovalis Real Estate Investment Trust

Q1 2023

Highlights

Net Rental Income

For the portfolio that includes assets owned entirely by the REIT (“IP Portfolio”), Net Rental Income (“NOI”) for the three months ended March 31, 2023 (“Q1 2023”), increased significantly to CAD\$3,962 (EUR€2,730) compared to CAD\$1,873 (EUR€1,318) for the three months ended March 31, 2022 (“Q1 2022”). The increase in NOI came from the full year contribution of the new property acquisitions, Gaia and Delgado, in the amount of CAD\$1,237 (EUR€853) that were completed at the end of March 2022, as well as from the lease renewals in the Metropolitan property, fully effective starting Q2 2022 for CAD\$215 (EUR€148) and the disposition of Veronese property that were negatively weighting on Q1 2022 NOI for CAD\$555 (EUR€383).

In Q1 2023, Net Rental Income, adjusted for IFRIC 21¹ for the portfolio that includes the REIT’s proportionate share in joint ventures (“Total Portfolio”), was CAD\$8,322 (EUR€5,734), compared to CAD\$6,353 (EUR€4,471) for Q1 2022, an increase due to the same reasons described above with respect to the IP Portfolio.

The asset recycling program continues, beginning with the sale of Jeuneurs (November 2021), followed by the sale of Courbevoie (December 2022) and the redevelopment-driven lease terminations in the Baldi and Sablière properties throughout 2021 and 2022.

Leasing Operations

All of the REIT’s lease contracts in France, Germany and Spain have rental indexation that offset the impact of inflation. Rent is increased annually to reflect the rising cost of living which protects returns to Unitholders. The rent indexation applied in Q1 on some leases was approximatively 6%.

Management signed several short-term leases in Q1 2023 on the Baldi and Sablière properties, to help maintain the NOI before their redevelopment or disposition. For the Total Portfolio, Management signed two major lease contracts as a result of long-term negotiations that were initiated in 2022.

Net Rental
Income

CAD\$3.9
Million

Adjusted Net
Rental Income –
IFRIC 21 ⁽¹⁾

CAD\$6.3
Million

Quarterly FFO

CAD\$0.14

Quarterly AFFO

CAD\$0.14

These are:

- a ten-year firm lease, effective July 2023, on 13% on the Duisburg property, as a replacement of the previous tenant who left in January 2023, and
- a five-year extension of a Neu Isenburg tenant lease on 75% of their previous office space.

As at March 31, 2023, occupancy for the REIT’s IP Portfolio was 84.2% and the Total Portfolio was 86.1%. Seven of the properties are at, or close to, 100% occupancy, and excluding two properties in the asset recycling plan (Baldi and Sablière), the occupancy rate would be 89.4%. The portfolio of assets held in joint ventures (“JV Portfolio”) had 91.3% occupancy at March 31, 2023. Gaia’s occupancy rate of 86% understates the effective 100% rental revenue stream due to the three-year rental guarantee on the vacant premises that the REIT received in advance at acquisition and which, for accounting purposes, was treated as a reduction in the acquisition price and not as rental income. The 14% vacancy has an impact of 1.1% on Total Portfolio occupancy.

Steady interest from prospective tenants throughout 2022 underscores confidence in our Parisian, German and Spanish portfolio. To bolster leasing efforts, management will selectively complete capital expenditure improvements on vacant areas to attract tenants and maximize rent.

Capital Market Considerations

The REIT has delivered returns to Unitholders on the basis of:

- Investment diversification via exposure to selected European markets with a deeply experienced local asset manager;
- Compelling risk/return ratio for commercial real estate, compared to 10-year government bonds;
- Lower borrowing costs in the European community compared to Canada, despite interest rate increases by the European Central Bank (“ECB”); and
- A Euro-currency backed hedge on distributions paid in CAD\$, covering distributions for the next 2 years.

¹ Net rental Income adjusted for IFRIC 21 is a Non-GAAP Measure. See the “Net Rental Income” section for further discussion on the composition and usefulness of this metric and as well as a quantitative reconciliation to its most directly comparable financial measure. See the section “Non-GAAP

Financial Measures and Other Measures” for more information on the REIT’s non-GAAP financial measures.

Highlights (Continued)

Unitholders' equity on March 31, 2023 was CAD\$288,307 (EUR€196,716), which implies a book value per Unit at that date of CAD\$8.80/Unit or CAD\$8.66/Unit on a fully-diluted basis, using the Weighted Average Number of Units for the period.

Funds From Operations and Adjusted Funds From Operations

With one modification, the REIT uses non-GAAP ratios such as Funds from Operations ("FFO") per unit and Adjusted Funds from Operations ("AFFO") per unit as defined by the Real Estate Property Association of Canada publication on Funds From Operations & Adjusted Funds From Operations, dated January 2022. Due to the volatility of the Canadian dollar against the Euro, the REIT adjusts FFO by excluding the unrealized gain or loss on the REIT's cash Euros which are domiciled in Canadian financial institutions.

Non-GAAP ratios do not have standardized meaning under IFRS. These measures as computed by the REIT may differ from similar computations as reported by other entities and, accordingly, may not be comparable to other entities. Refer to the *Non-GAAP Financial Measures and Other Measures* section of this MD&A for a more detailed discussion on FFO and AFFO.

In Q1 2023, the REIT reported FFO and AFFO¹ per Unit of CAD\$0.14 each, compared to CAD\$0.09 and CAD\$0.10 respectively for Q1 2022 due to higher net rental income and finance income. The FFO payout ratio was 75.8%, in line with our internal forecast but increased by finance income from Courbevoie and Metropolitan swap contracts termination.

Financing Activity

The REIT is financed almost exclusively with asset-level, non-recourse financing with an average term to maturity of 3.3 years for the Total Portfolio (3.8 years on the IP Portfolio).

As at March 31, 2023, the weighted average interest rate was 2.51% across the IP Portfolio and 2.46% on the Total Portfolio, Q1 2023 including the additional interest cost of unhedged contracts on Sabliere, Arcueil and Delizy properties. Management will assess the best hedging options on these contracts, considering redevelopment plans and hedging pricing opportunities.

To refinance mortgage loans that are maturing in 2023 (Stuttgart, Neu-Isenburg, Walpur) and early 2024 (Kösching),

and to mitigate risk in the properties, management is negotiating new senior debt.

Despite increases to the ECB key lending rates, management is confident that the REIT will continue to access financing opportunities through its banking networks in Europe leveraging the quality of its properties, lease terms and high caliber tenants.

Environmental, Social and Governance (ESG)

Integrating ESG objectives and strategies into the REIT's business reflects the growing importance these factors play with many of our key stakeholders. Investors recognize the risks associated with changing regulatory requirements, tenants are including sustainability considerations in their leasing decisions, and employees want to work for responsible and socially-focused organizations. The REIT is working to improve its long-term environmental performance, and also investing in "human capital" for the implementation and monitoring of all ESG initiatives. A portfolio-wide ESG independent audit of all assets is ongoing with the view to formalizing ESG priorities and identify clear and measurable ESG practices and disclosures. Aside from energy procurement policies, the next measures to be undertaken on the German portfolio of asset are implementation/upgrade of water-saving equipment starting in Q3 2023.

¹ FFO and AFFO are non-GAAP measures. See the section "Non-GAAP Financial Measures and Other Measures" for more information on the REIT's

Non-GAAP measures. A reconciliation of FFO and AFFO to Net Income can be found under the section Non-GAAP Reconciliation (FFO and AFFO).

Management's Discussions and Analysis

Basis of Presentation

The following management's discussion and analysis ("MD&A") of the financial condition and results of operations of Inovalis Real Estate Investment Trust (the "REIT") should be read in conjunction with the REIT's unaudited condensed interim consolidated financial statements as at March 31, 2023 and for the three months ended March 31, 2023 and 2022, and to the notes thereto. These unaudited condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB"), and thus do not contain all of the disclosures applicable to the annual audited consolidated financial statements.

Dollar amounts in this MD&A are presented in thousands of Canadian dollars and Euros, except rental rates, per unit amounts or as otherwise stated. Historical results, including trends which might appear in this MD&A, should not be taken as indicative of future operations or results. See "Forward-Looking Information" for further details. Information contained in this MD&A, including forward-looking information, is based on information available to management as of May 9, 2023. Additional information about Inovalis REIT has been filed with applicable Canadian securities regulatory authorities and is available at www.sedar.com.

Forward-Looking Information

Certain statements contained, or contained in documents incorporated by reference, in this MD&A constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to the REIT's future outlook and anticipated events or results and may include statements regarding the future financial position, business strategy, budgets, occupancy rates, rental rates, productivity, projected costs, capital investments, development and development opportunities, financial results, taxes, plans and objectives of or involving the REIT. Particularly, statements regarding the REIT's future results, performance, achievements, prospects, costs, opportunities, and financial outlook, including those relating to acquisition and capital investment strategies and the real estate industry generally, are forward-looking statements. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or the negative thereof, or other similar expressions concerning matters that are not historical facts. Forward-looking statements are based on certain factors and assumptions regarding expected growth, results of operations, performance, and business prospects and opportunities.

Although management believes that the expectations reflected in the forward-looking information are reasonable, no assurance can be given that these expectations will prove to be correct, and since forward-looking information inherently involves risks and uncertainties, undue reliance should not be placed on such information.

Certain material factors or assumptions are applied in making forward-looking statements and actual results may differ materially from those expressed or implied in such forward-looking statements. The estimates and assumptions, which may prove to be incorrect, include, but are not limited to, the various assumptions set forth in this document as well as the following:

- (i) the ability to continue to receive financing on acceptable terms;
- (ii) the future level of indebtedness and the REIT's future growth potential will remain consistent with current expectations;
- (iii) there will be no changes to tax laws adversely affecting the REIT's financing capability, operations, activities, structure, or distributions;
- (iv) the REIT will retain and continue to attract qualified and knowledgeable personnel as the portfolio and business grow;
- (v) the impact of the current economic climate and the current global financial conditions on operations, including the REIT's financing capability and asset value, will remain consistent with current expectations;
- (vi) there will be no material changes to government and environmental regulations that could adversely affect operations;
- (vii) conditions in the international and, in particular, the French, German, Spanish and other European real estate markets, including competition for acquisitions, will be consistent with past conditions;

- (viii) capital markets will provide the REIT with readily available access to equity and/or debt financing, including any intensification thereof, and
- (ix) the demand for the REIT's properties and global supply chains and economic activity in general.

The REIT cautions that this list of assumptions is not exhaustive. Although the forward-looking statements contained in this MD&A are based upon assumptions that management believes are reasonable based on information currently available to management, there can be no assurance that actual results will be consistent with these forward-looking statements.

When relying on forward-looking statements to make decisions, the REIT cautions readers not to place undue reliance on these statements, as forward-looking statements involve significant risks and uncertainties. Forward-looking statements should not be read as guarantees of future performance or results and will not necessarily be accurate indications of whether or not, or the times at or by which, such performance or results will be achieved. A number of factors could cause actual results to differ, possibly materially, from the results discussed in the forward-looking statements, including, but not limited to:

- the REIT's ability to execute its growth and capital deployment strategies;
- the impact of changing conditions in the European office market;
- the marketability and value of the REIT's portfolio;
- changes in the attitudes, financial condition and demand in the REIT's demographic markets;
- fluctuation in interest rates and volatility in financial markets;
- the geopolitical conflict in the Ukraine and Russia on the REIT's business, operations and financial results;
- general economic conditions, including any continuation or intensification of the current economic downturn;
- developments and changes in applicable laws and regulations; and
- such other factors discussed under "Risk and Uncertainties" in this MD&A.

If any risks or uncertainties with respect to the above materialize, or if the opinions, estimates or assumptions underlying the forward-looking statements prove incorrect, actual results or future events might vary materially from those anticipated in the forward-looking statements. The opinions, estimates or assumptions referred to above and described in greater detail under "Risks and Uncertainties" should be considered carefully by readers. Although management has attempted to identify important risk factors that could cause actual results to differ materially from those contained in forward-looking statements, there may be other risk factors not presently known or that management believes are not material that could also cause actual results or future events to differ materially from those expressed in such forward-looking statements.

Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Certain statements included in this MD&A may be considered a "financial outlook" for purposes of applicable Canadian securities laws, and as such, the financial outlook may not be appropriate for purposes other than this MD&A. All forward-looking statements are based only on information currently available to the REIT and are made as of the date of this MD&A. Except as expressly required by applicable Canadian securities law, the REIT assumes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. All forward-looking statements in this MD&A are qualified by these cautionary statements.

Market and Industry Data

This MD&A includes market and industry data and forecasts that were obtained from third-party sources, industry publications and publicly available information, as well as industry data prepared by Inovalis S.A. based on its knowledge of the commercial real estate industry (including Inovalis S.A. estimates and assumptions relating to the industry based on that knowledge). Inovalis S.A.'s management has knowledge of the real estate industry developed through its 30 plus years of experience and participation in the industry.

Business Overview and Strategy

The REIT is an unincorporated open-ended real estate investment trust governed by the laws of the Province of Ontario. The REIT was founded and sponsored by Inovalis S.A, the asset manager. The REIT's Units have been listed on the Toronto Stock Exchange under the trading symbol INO.UN since April 10, 2013. The head and registered office of the REIT is located at 151 Yonge Street, 11th floor, Toronto, Ontario, M5C 2W7.

The REIT's long-term objectives are to:

- generate predictable cash distributions on a tax-efficient basis from investments in income-producing office properties;
- grow the asset base, primarily in France, Germany and Spain, but also opportunistically in other European countries where assets meet the investment criteria;
- identify and sell assets having achieved exceptional valuation growth and redeploy the capital in selected assets with long-term high potential;
- ensure distributions to Unitholders, through an accretive acquisition program that successfully leverages Inovalis S.A.'s extensive relationships and depth of commercial property and financing; and,
- maximize the long-term value of stable income-generating properties and the net asset value ("NAV") per Unit through active and efficient management.

The REIT's investment criteria encompass office properties outside of Canada with an occupancy level above 80% (unless AFFO accretive), secured rental cash flows, a property value between EUR€20,000 to EUR€60,000 (unless AFFO accretive) and potential future upside with respect to matters including rent and area development. According to management, the target investment size falls within a very liquid segment of the real estate market in Europe, and debt financing for such acquisitions is readily available from local lenders.

Foreign Currency Environment

The REIT's current asset base is located in France, Germany and Spain. Items included in the financial statements of each of the REIT's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The functional currency of the REIT's subsidiaries and joint ventures is the Euro, whereas the functional currency of the Trust, as well as its presentation currency, is the Canadian dollar. As such, although the REIT's main assets and liabilities are denominated in Euros, the REIT's financial results are translated into Canadian dollars for presentation purposes as follows:

- Assets and liabilities are converted to CAD\$ at the closing rate at the date of the consolidated balance sheet;
- Items presented in the consolidated statement of earnings, consolidated statement of comprehensive income and consolidated statement of cash flows are translated at average exchange rates during the period (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income, expenses and cash flows are translated at the rate on the dates of the transactions); and
- All resulting exchange differences are recognized in other comprehensive income and recognized as a cumulative translation adjustment account in "Accumulated other comprehensive income" in equity.

A change in the EUR€/CAD\$ foreign exchange rate therefore may have a material impact on the REIT's consolidated financial statements and results.

The exchange rate used throughout this MD&A for statement of earnings items is the average rate during the applicable period, which for the three months ended March 31, 2023 and 2022 was CAD\$1.4512 and CAD\$1.4208, respectively (2.1% increase).

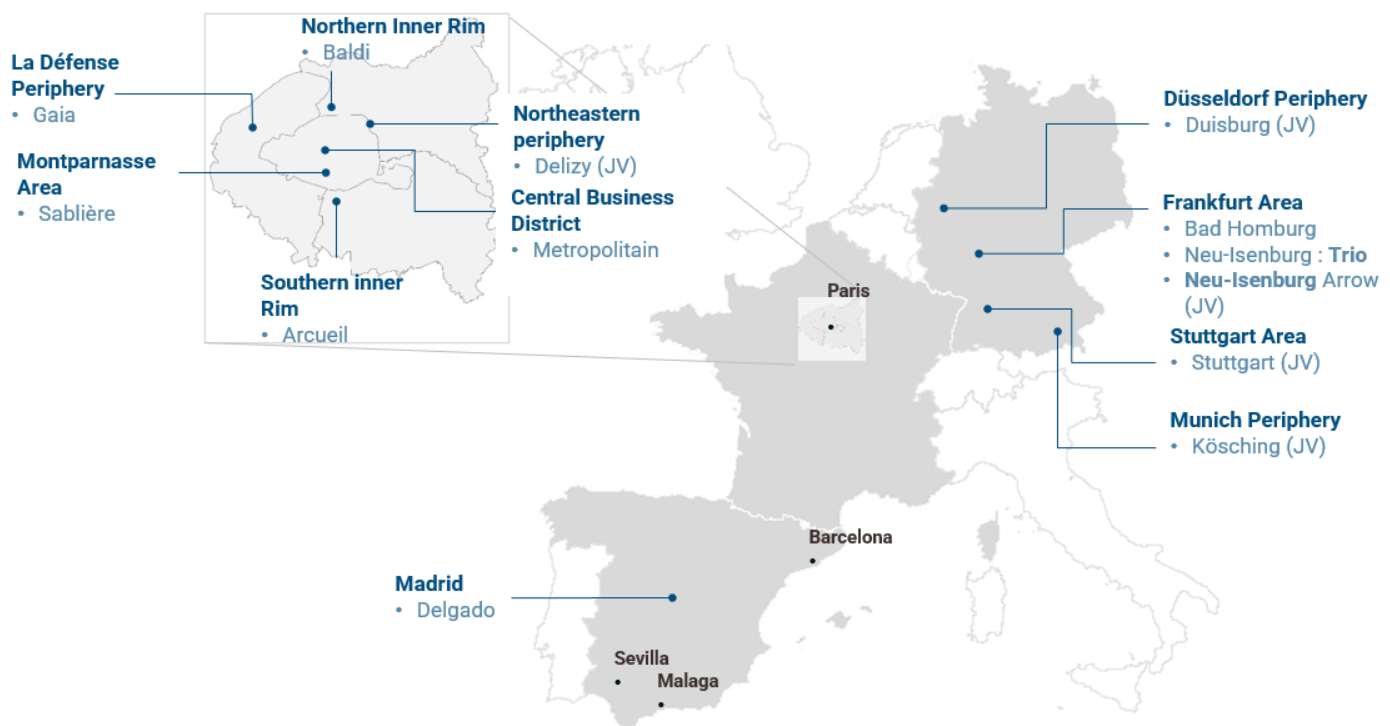
For balance sheet items as at March 31, 2023, projections, or market data, the exchange rate used is CAD\$1.4656 (CAD\$1.4505 as at December 31, 2022). Over the first quarter of 2023, the Canadian dollar weakened by approximately 1% relative to the Euro.

Business Environment

The REIT owns varying interests in real estate entities which hold investment properties. Under IFRS, some of these interests are recorded as joint ventures in which the REIT holds equity. As at March 31, 2023, the REIT's property portfolio consists of ownership interest in eight properties that are consolidated and included in "Investment properties" ("IP") on the consolidated balance sheet, and partial ownership interests in five properties that are included within "Investments in joint ventures". As such, the results of these investments in joint ventures are not included in certain of our consolidated financial and operating metrics, unless specifically indicated that such metrics are presented on a "Total Portfolio" basis in which case such results are prepared on a proportionate share basis.

Together, the REIT's share of these 13 properties (6 located in France, 6 located in Germany and 1 in Spain) is approximately 1.5 million square feet of gross leasable area ("GLA")

The assets denoted in the maps below are owned entirely by the REIT except where joint venture (JV) is noted.



Outlook

The 2023 outlook is for solid operational results and steady returns to Unitholders. The current macroeconomic environment is not optimal for raising capital on the public markets or making significant acquisitions. However, as long-time investor and manager of European office real estate, the Inovalis team knows how to manage through fluctuating economic cycles capably and profitably. Management of the REIT have three principal areas of focus in 2023:

1. organic growth through leasing vacant space and renewing expiring leases;
2. execution of the asset recycling plan, with the repositioning/disposition of the Sablière, Arcueil and Baldi properties; and
3. gradually deploying capital in jointly-held properties from our long-term partners, and simplify the legal structure of the REIT.

Portfolio Overview

The REIT's Total Portfolio by geographic region as at March 31, 2023 is as follows:

	% owned	Fair value	Bank debt	REIT's Total Portfolio Value	Gross Leaseable Area (GLA) (sq. ft.)	Contribution to Total Portfolio rental revenue	# of tenants	Occupancy rate	WALT (end of lease)
Sablière	100%	29,922	14,790	5%	41,043	3%	6	52%	1.5
Baldi	100%	27,966	5,906	5%	123,657	2%	10	32%	3.5
Metropolitain	100%	100,913	56,463	17%	78,818	13%	6	100%	5.1
Arcueil	100%	95,443	52,723	16%	334,521	28%	1	100%	0.3
Gaia	100%	60,384	31,277	10%	119,499	9%	7	86%	5.9
Délizy (1)	50%	18,586	9,982	2%	71,617	3%	18	68%	4.5
Subtotal France		333,214	171,141	56%	769,155	58%	48	81.4%	2.4
Delgado	100%	44,560	22,685	8%	117,274	6%	2	100%	3.9
Trio	95%	60,529	43,746	10%	193,914	11%	7	87%	2.6
Bad Homburg	100%	24,182	16,327	4%	109,104	5%	5	71%	3.2
Duisburg (1)	50%	41,770	24,208	7%	108,960	6%	2	88%	4.6
Stuttgart (1)	50%	34,973	18,018	6%	121,416	6%	5	99%	6.0
Neu-lsenburg (1)	50%	28,473	16,810	5%	67,337	5%	6	100%	4.8
Kösching (1)	50%	20,182	9,777	3%	53,058	3%	1	100%	4.7
Subtotal Germany & Spain		254,669	151,571	44%	771,063	42%	28	89.2%	4.2
Total Portfolio		587,883	322,712	100%	1,540,218	100%	76	86.1%	3.1
IP Portfolio		443,900	243,917	76%	1,117,830	77%	44	84.2%	2.6
JV Portfolio		143,983	78,795	24%	422,388	23%	32	91.3%	5.0

(1) Represents investments that are classified as joint ventures and subject to equity-accounting. The results included in the table above (excluding the number of tenants, occupancy metrics, and weighted average lease term) are presented on a proportionate share basis at the REIT's ownership percentage of the related investment.

- Following the departure of their main tenants, the **Baldi and Sablière properties** are now included in the REIT's asset recycling plan and the total vacancies set these up for redevelopment plans currently in review. Several non-binding offers from developers have been received on each property and due diligence processes are underway.
- The lease with Orange, the sole tenant of the **Arcueil property**, matures in mid-2023 giving the REIT the opportunity to redevelop this 335,000 sq.ft. asset located 5 minutes from the Paris southern ring road. Management of the REIT are engaging with a developer to sell this property near its actual appraised value (EUR65.6 million) with a building permit application. This could lead to a disposition by mid-2024 with a reinvestment of the sale proceeds.
- Upon acquisition of **the Gaia property** in Q1 2022, management obtained CAD\$3,342 cash in advance as a rental guarantee that covers both a three-year vacancy, and the cost of rent-free periods. The occupancy rate is 86%, however the effective occupancy rate is 100% until the beginning of 2025 owing to the rental guarantee. Management is already actively working on leasing the vacant area. When the effect of this rental guarantee is considered, the Total Portfolio occupancy rate is 1.2% higher.
- On the **Trio property**, marketing of the 13% vacant area is underway with a prospective tenant. A new lease was signed in Q1 2023, effective May 2023, on a seven-year term on 2% of the building areas.
- The **Delgado property** in Spain, acquired in March 2022, is fully leased to two blue-chip tenants on long term leases maturing at the end of 2024 and in June 2029.
- On the **Duisburg property**, the main tenant vacated one floor in January 2023 but a new 10-year firm lease for this vacant space was signed in March 2023, effective in July 2023. The new lease is on 85% of the vacated area with a two-year option to lease the additional 15% space. Occupancy rate on this asset will be 97.5% when the option is exercised.

- In August 2022, Management signed a lease renewal with Daimler Trucks, the main tenant in the **Stuttgart property**, securing cash flow on 93% of this property until May 2027. The refinancing of the actual EUR24.5 million (CAD\$35.9 million) mortgage loan that matures in May 2023 is underway, potentially collateralized with other assets of the German portfolio.
- For the **Neu-Isenburg property**, a 5-year lease extension on 75% of the current office space has been signed with the main tenant Arrow, the final outcome of 1-year negotiation, leading to an increased WALT of 4.8 years (compared to 0.9 in December 2022). Refinancing of this property debt, maturing in December 2023, is already under discussion, potentially collateralized with other German assets.
- On the **Bad Homburg property**, alongside its leasing efforts, and despite the announced departure of its main tenant in January 2024, management is negotiating a short-term extension - including a partial repayment of 30% to 35% - of the senior mortgage loan which was initially maturing on March 31, 2023.

Tenant Profile

As at March 31, 2023, the REIT had 44 tenants across the IP Portfolio compared to 42 tenants, as at December 31, 2022, and 76 tenants across the Total Portfolio, compared to 75, as at December 31, 2022.

All lease contracts have rental indexation based on the Construction Costs Index (*Indice du Coût de la Construction* “ICC”), the average Tertiary Activities Rent Index (*Indice des Loyers des Activités Tertiaires* “ILAT”) and the Consumer Price Index – CPI, or the German or Spanish Consumer Price Index, as applicable.

Investment Property Portfolio

The following table shows the five largest tenants across the Investment Property portfolio (interests that the REIT has in properties held through joint ventures). The tenant base is well diversified by industry segment, with many national and multinational tenants.

Tenant	Tenant Sector	% of annual contractual rental revenue	Occupied space (sq. ft.)	% of Total Areas	Average remaining lease term (years)
Orange ⁽¹⁾	Telecommunications	37%	334,521	29.9%	0.3
The Lorenz Bahlsen Snack-World	Food and beverage	7%	86,501	7.7%	2.8
ITP Aero	Aeronautics	4%	59,159	5.3%	1.8
Indra	IT systems	4%	58,115	5.2%	6.2
Fresenius	Health care	4%	44,942	4.0%	0.8
Top 5 tenants		56%	583,238	52.1%	1.4
Other tenants	Diversified	44%	357,698	32.1%	4.7
Vacant			176,894	15.8%	
IP Portfolio		100%	1,117,830	100.0%	2.6

(1) Orange is leaving the premises at the end of June 2023.

Total Portfolio

The following table shows the REIT's five largest tenants across the Total Portfolio, including interests that the REIT has in properties held in joint ventures.

Tenant	Tenant Sector	% of annual contractual rental revenue	Occupied space (sq. ft.)	% of Total Areas	Average remaining lease term (years)
Orange ⁽¹⁾	Telecommunications	28%	334,521	21.7%	0.3
Daimler Truck	Manufacturer	6%	109,136	7.1%	6.2
The Lorenz Bahlsen Snack-World	Food and beverage	6%	86,501	5.6%	2.8
Hitachi Power	Manufacturer	5%	82,800	5.4%	4.8
ITP Aero	Aeronautics	5%	59,159	3.8%	1.8
Top 5 tenants		50%	672,116	43.6%	2.2
Other tenants	Diversified	50%	654,457	42.5%	4.0
Vacant			213,645	13.9%	
Total Portfolio		100%	1,540,218	100.0%	3.1

(1) Orange is leaving the premises at the end of June 2023.

Occupancy and Leasing Activity

The change in occupancy and leasing activity in the IP Portfolio by geographic region for period ended March 31, 2023 was as follows:

IP Portfolio	January 1, 2023	New leases	Lease Expiries	March 31, 2023	Occupancy rate	Committed space (sq. ft) ⁽¹⁾	Total space (sq. ft)	Committed occupancy
France	570,853	7,126	(947)	577,032	82.7%	-	577,032	82.7%
Germany	246,577	51	-	246,628	81.4%	4,855	251,483	83.0%
Spain	117,274	-	-	117,274	100.0%	-	117,274	100.0%
Total IP Portfolio	934,704	7,177	(947)	940,934	84.2%	4,855	945,789	84.6%

1) The committed space relates mostly to a new lease on the Trio property

The change in occupancy and leasing activity in the Total Portfolio, including joint ventures at our proportionate ownership interest, by geographic region as at March 31, 2023, are as follows:

Total Portfolio	January 1, 2023	New leases	Lease Expiries	March 31, 2023	Occupancy rate	Committed space (sq. ft) ⁽¹⁾	Total space (sq. ft)	Committed occupancy
France	619,648	7,126	(947)	625,827	81.4%	-	625,827	81.4%
Germany	596,302	51	(12,880)	583,473	89.2%	1,922	585,395	89.5%
Spain	117,274	-	-	117,274	100.0%	-	117,274	100.0%
Total Portfolio	1,333,224	7,177	(13,827)	1,326,574	86.1%	1,922	1,328,496	86.3%

1) In addition to the new lease commitment on the Trio property, committed space relates mostly to the departure on the 5th floor on the Duisburg property, partly offset by the new signed lease on 85% of the floor, effective July 2023, and the vacant space on the Neu-Isenburg property, following the extension of the Arrow lease effective in July 2023.

The above table shows the positive impact of the joint venture portfolio on the Total Portfolio occupancy rate. If the REIT fully owned the five joint venture owned assets, the Total Portfolio occupancy would be 1% higher or 87.1%.

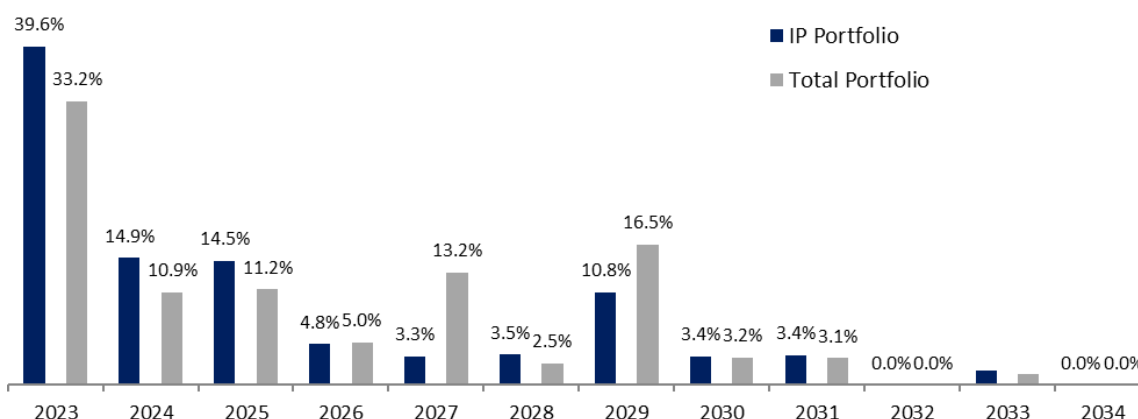
New Leases Signed During the Quarter:

- Two new short-term leases, renewable, have been signed on the Baldi property, representing 2,700 sq.ft.
- On the Sabliere property, a short-term lease with a non-profit organization has been signed on 3,000 sq.ft. Although rent is nil, the property costs are recoverable, positively impact the property's NOI before its redevelopment.
- A new lease was signed for 4,855 sq.ft. (2%) in the Trio property effective May 2023 for a seven-year term with a break option after five years.
- On the Delizy property, the 915 sq.ft. areas vacated following the departure of one tenant have immediately been relet to a tenant already in the building.

Lease Maturities

Lease Maturity Profile

(in % of total GLA as at March 31, 2023)



The above graph sets out the percentage of total GLA of the IP Portfolio and Total Portfolio subject to leases expiring by year (excluding early lease terminations).

The average remaining lease term, not including tenant early termination rights, in the IP Portfolio is 2.6 years (3.1 years for the Total Portfolio). Assuming all tenants exercise their early termination rights and leave at the earliest possible date, which the REIT believes is unlikely, the average remaining lease term in the portfolio is 2.0 years (Total Portfolio 2.5 years).

The 2023 peak relates mostly to the single-tenant Arcueil property (35.5% of the IP portfolio).

Discussion of Financial Performance

Non-GAAP Financial Measures and Other Measures

There are financial measures included in this MD&A that do not have a standardized meaning under IFRS. These measures include funds from operations, adjusted funds from operations, and other measures presented on a proportionate share basis. These measures have been derived from the REIT's financial statements and applied on a consistent basis as appropriate. Management includes these measures as they represent key performance indicators to management, and it believes certain investors use these measures as a means of assessing relative financial performance. These measures, as computed by the REIT, may differ from similar computations as reported by other entities and, accordingly, may not be comparable to other such entities. These measures should not be considered in isolation or used in substitute for other measures of performance prepared in accordance with IFRS.

"Accretive Assets" means that, at the time of the asset acquisition, the pro forma (post-deal) net income per Unit is forecast as higher than the REIT's (pre-deal) net income per Unit.

"Adjusted Funds From Operations" or **"AFFO"** is a meaningful supplemental measure that can be used to determine the REIT's ability to service debt, fund expansion capital expenditures, fund property development, and provide distributions to Unitholders after considering costs associated with sustaining operating earnings.

AFFO calculations are reconciled to net income, which is the most directly comparable IFRS measure. AFFO should not be construed as an alternative to net income or cash flow generated from operating activities, determined in accordance with IFRS.

AFFO is defined as FFO subject to certain adjustments, including adjustments for: (i) the non-cash effect of straight-line rents, (ii) the cash effect of the rental guarantee received, (iii) the cash effect of the lease equalization loans, (iv) amortization of fair value adjustment on assumed debt, (v) the non-cash portion of the asset management fees paid in Exchangeable Securities, (vi) capital expenditures, excluding those funded by a dedicated cash reserve or capex financing, and (vii) amortization of transaction costs on mortgage loans.

"Adjusted Funds From Operations / Unit" or **"AFFO / Unit"** is AFFO divided by the issued and outstanding Units, plus Exchangeable Securities (fully diluted basis).

"AFFO Payout Ratio" is the value of declared distributions on Units and Exchangeable Securities excluding any Participatory Distribution, divided by AFFO.

"Average term to maturity" refers to the average number of years remaining in the lease term.

"Book value per Unit" refers to the REIT's total equity divided by the Weighted Average number of Units and Exchangeable Securities (on a fully diluted basis).

"Debt-to-Gross-Book Value" refers to the REIT's apportioned amount of indebtedness respectively in the IP Portfolio and the Total Portfolio. Indebtedness on a IP and Total Portfolio basis is calculated as the sum of (i) lease liabilities, (ii) mortgage loans, (iii) lease equalization loans, (iv) other long-term liabilities, and (v) deferred tax liabilities. Indebtedness does not include certain liabilities as is the case for the Exchangeable Securities and at the joint venture level for the contribution from the REIT and its partners.

"Effective occupancy" means the occupancy including the vacant spaces covered by the rental guarantee.

"Exchangeable Securities" means the exchangeable securities issued by CanCorp Europe, in the form of interest bearing notes, non-interest bearing notes, share premium and common shares.

"Fully diluted basis" refers to a nominal value divided by the issued and outstanding Units, plus Exchangeable Securities.

"Funds From Operations" or **"FFO"** follows the definition prescribed by the Real Estate Property Association of Canada publication on Funds From Operations & Adjusted Funds From Operations, dated January 2022 with one exception.

Management considers FFO to be a meaningful supplemental measure that can be used to determine the REIT's ability to service debt, fund capital expenditures, and provide distributions to Unitholders.

As an exception, considering the significant amount of cash held in Euros in Canada and the volatility of the Canadian dollar against the Euro, the unrealized gain (loss) recognized for the three and twelve months ended December 31, 2022, and 2021, have been

excluded from the FFO calculation. Finally, non-recurring administrative expenses relating to items that are not reasonably likely to occur within two years prior to, or following the disclosure, are adjusted have also been excluded from FFO.

FFO is reconciled to net income, which is the most directly comparable IFRS measure. FFO should not be construed as an alternative to net income or cash flow generated from operating activities, determined in accordance with IFRS.

FFO for the REIT is defined as net income in accordance with IFRS, subject to certain adjustments including adjustments for: (i) acquisition, eviction and disposal costs (if any), (ii) net change in fair value of investment properties, (iii) net change in fair value of derivative financial instruments at fair value through profit and loss, (iv) net changes in fair value of Exchangeable Securities, (v) finance costs related to distribution on Exchangeable Securities, (vi) adjustment for property taxes accounted for under IFRIC 21 (if any), (vii) loss on exercise of lease option (if any), (viii) adjustment for foreign exchange gains or losses on monetary items not forming part of an investment in a foreign operation (if any), (ix) gain or loss on disposal of investment properties or an interest in a subsidiary (if any), (x) finance income earned from loans to joint ventures (if any), (xi) loss on extinguishment of loans (if any), (xii) deferred taxes, (xiii) non-controlling interest, (xiv) goodwill / bargain purchase gains upon acquisition, and (xv) income taxes on sale of investment properties and provision for tax reassessment.

Exchangeable Securities are recorded as liabilities. Exchangeable Securities are recorded at fair value through profit and loss in accordance with IFRS. However, both are considered as equity for the purposes of calculating FFO and AFFO, as they are economically equivalent to the REIT's Units, with the same features and distribution rights, that are economically equivalent to the distribution received by Unitholders.

"Funds From Operations / Unit" or "FFO / Unit" is FFO divided by the issued and outstanding Units, plus Exchangeable Securities (fully diluted basis).

"Gross book value" refers to the total consolidated assets for the IP Portfolio and Total Portfolio.

"Investments in Joint Ventures" refers to the REIT's proportionate share of the financial position and results of operation of its investment in joint ventures, which are accounted for using the equity method under IFRS in the consolidated financial statements, are presented below using the proportionate consolidation method at the REIT's ownership percentage of the related investment. Management views this method as relevant in demonstrating the REIT's ability to manage the underlying economics of the related investments, including the financial performance and the extent to which the underlying assets are leveraged, which is an important component of risk management.

For the purpose of the proportionate consolidation, the initial investment of both partners in the joint ventures were considered as being equity investments as opposed to a combination of equity and loans and accordingly, the related proportionate consolidation balance sheet items were eliminated as well as the associated finance income and finance costs. As the loans to the joint ventures were considered equity for proportionate consolidation purposes, any impairment recorded on the loans in accordance with IFRS 9 has been reversed for MD&A purposes. As such, any impairment recorded for IFRS purposes results in a difference in equity when reconciling IFRS and proportionate consolidation reporting.

"Investment Properties Portfolio" or "IP Portfolio" refers to the eight wholly owned properties of the REIT.

"Net Rental Income Adjusted for IFRIC 21" refers to Net Rental Income excluding property taxes recorded under IFRIC 21 rules.

"Net Rental Income" refers to the rental income plus operating cost recoveries income plus other property revenue, less property operating costs and other costs.

"Participatory Distribution" means a special distribution paid to Unitholders based on 50% of the cash attributable to the excess of the sale price of assets over IFRS fair market value, in addition to the regular monthly distribution to Unitholders.

"Total Portfolio" refers to the eight properties referred to as the IP Portfolio and the five properties of the REIT held in joint-ownership with other parties.

"Weighted average lease term" or "WALT" is a metric used to measure a property portfolio's risk of vacancy and refers to the average period in which all leases in a property or portfolio will expire. It is calculated as the sum of the percentages of rentable area multiplied by the number of years in each remaining lease term.

"Weighted Average number of Units" refers to the mean of periodic values in the number of issued and outstanding Units over a specific reporting period.

FFO and AFFO Calculation

The reconciliation of FFO and AFFO for the three-month periods ended March 31, 2023 and 2022, based on proportionate consolidation figures including REIT's interest in joint ventures (see section *Consolidated statement of earnings - Reconciliation to consolidated financial statements*), is as follows:

<i>(in thousands of CAD\$)</i>	Three month ended March 31,	
	2023	2022
Net (loss) income attributable to the Trust (including share of net earnings from investments in joint	1,622	2,321
Add/(Deduct):		
Net change in fair value of investment properties	(1,801)	(2,656)
Net change in fair value of financial derivatives	1,555	(787)
Adjustment for property taxes accounted for under IFRIC 21	2,687	2,847
Distributions on Exchangeable securities	96	194
Net change in fair value of Exchangeable securities	159	(291)
Foreign exchange loss (gain) ⁽¹⁾	6	980
Loss on extinguishment of mortgage loans ⁽²⁾	-	54
Deferred income tax recoveries	255	297
Non-controlling interest	(4)	42
FFO	4,575	3,001
Add/(Deduct):		
Non-cash effect of straight line rents	(7)	344
Cash effect of the rental guarantee	302	-
Amortization of transaction costs on mortgage loans	293	12
Capex	(486)	(55)
AFFO	4,677	3,302
FFO / Units (diluted) <i>(in CAD\$)</i>	0.14	0.09
AFFO / Units (diluted) <i>(in CAD\$)</i>	0.14	0.10

(1) REALPAC guidance suggest that the foreign exchange gain or loss be included in the FFO calculation. However, due to the volatility of the Canadian dollar against the Euro, the REIT has elected to exclude from the FFO calculation, the unrealized gain or loss on the REIT's cash Euros which are domiciled in Canadian financial institutions.

(2) Loss on the Bad Homburg mortgage loan extension.

Overview – GAAP and Non-GAAP

The REIT has identified specific key performance indicators to measure the progress of its long-term objectives. These are set out below:

	March 31, 2023		December 31, 2022	
Operating metrics	IP Portfolio	Total Portfolio	IP Portfolio	Total Portfolio
Number of properties	8	13	8	13
Gross leasable area (sq. ft.)	1,117,830	1,540,218	1,117,830	1,540,218
Occupancy rate - end of period	84.2%	86.1%	83.6%	86.6%
Weighted average lease term	2.6 years	3.1 years	2.8 years	3.0 years
Average initial yield ⁽¹⁾	5.7%	5.7%	6.0%	5.5%
Capital management metrics	IP Portfolio	Total Portfolio	IP Portfolio	Total Portfolio
Available cash ⁽³⁾	\$38,559	\$43,027	\$45,176	\$49,913
Fair value of investment properties	\$443,900	\$587,883	\$437,422	\$579,623
Debt-to-gross book value ⁽²⁾	44.0%	50.8%	43.6%	50.5%
Debt-to-gross book value, net of cash ⁽²⁾	39.8%	47.4%	38.7%	46.4%
Weighted average loan term to maturity	3.8 years	3.3 years	3.7 years	3.4 years
Weighted average interest rate ⁽²⁾	2.51%	2.46%	1.91%	1.93%
Interest coverage ratio ⁽²⁾	2.9 x	3.0 x	3.4 x	3.5 x

(1) Calculated on annualized Net Rental Income (based on Net Rental Income for the year-to-date period).

(2) As defined in the section "Non-GAAP Financial Measures and Other Financial Measures".

(3) See the section "Capital Management" further discussion on the composition and usefulness of this metric.

	Three months ended March 31,	
<i>(thousands of CAD\$ except per Unit and other data)</i>	2023	2022
Financial performance metrics		
Rental revenue	7,325	5,201
Rental revenue - Total Portfolio ⁽¹⁾	9,428	7,253
Net rental income	3,962	1,873
Net rental income - Total Portfolio ⁽¹⁾	5,635	3,506
Net income, attributable to the Trust	1,622	2,094
Funds from Operations (FFO) ^{(1) (2)}	4,575	3,001
Adjusted Funds from Operations (AFFO) ^{(1) (2)}	4,677	3,302
FFO per Unit (diluted) ^{(1) (2)}	0.14	0.09
AFFO per Unit (diluted) ^{(1) (2)}	0.14	0.10
Distributions		
Declared distributions on Units and Exchangeable securities	3,467	6,915
Declared distribution per Unit	0.10	0.21
FFO payout ratio ^{(1) (2)}	75.8%	230.4%
AFFO payout ratio ^{(1) (2)}	74.1%	209.4%

(1) See the section "Non-GAAP Financial Measures" for more information on the REIT's non-GAAP financial measures and reconciliations thereof.

(2) The reconciliation of FFO and AFFO to Net Income can be found under the section Non-GAAP Reconciliation (FFO and AFFO).

Consolidated Financial Information

<i>(in thousands of CAD\$)</i>	Three months ended March 31,	
	2023	2022
Rental revenue	7,325	5,201
Property operating cost recoveries	1,481	1,247
Property operating costs	(4,849)	(4,584)
Other revenues (costs)	18	39
Other property operating expenses	(13)	(30)
Net rental income	3,962	1,873
General and Administration expenses	(1,853)	(1,868)
Foreign exchange gain (loss)	(6)	(980)
Share of net income from joint ventures	284	325
Operating earnings	2,387	(650)
Net change in fair value of investment properties	1,614	2,131
Net change in fair value of financial derivatives	(1,552)	799
Net change in fair value of Exchangeable securities	(159)	291
Finance income	1,529	1,168
Finance costs	(1,891)	(1,174)
Distributions on Exchangeable securities	(96)	(194)
Income before income taxes	1,832	2,371
Current income tax expense	(13)	(43)
Deferred income tax expenses	(201)	(192)
Total income tax expense	(214)	(235)
Net income	1,618	2,136
Non-controlling interest	(4)	42
Net income attributable to the Trust	1,622	2,094

Net Rental Income

For the IP Portfolio, NOI for the three months ended March 31, 2023, increased significantly to CAD\$3,962 (EUR€2,730) compared to CAD\$1,873 (EUR€1,318) for the three months ended March 31, 2022 ("Q1 2022"). The increase in NOI came from the contribution of the new property acquisitions, Gaia and Delgado in the amount of CAD\$1,237 (EUR€853) that were completed at the end of March 2022, as well as from the lease renewals in the Metropolitan property fully effective starting Q2 2022 for CAD\$215 (EUR€148) and the disposition of Veronese property that were negatively weighting on Q1 2022 NOI for CAD\$555 (EUR€383).

In accordance with IFRIC 21, the annual property taxes for the REIT's properties located in France are expensed in full in the first quarter of the fiscal year. Realty tax expenses for the year are approximately CAD\$3,225. These taxes are paid in the fourth quarter. This results in a reduction to Net Rental Income in the first quarter of each year with relatively higher Net Rental Income in the subsequent three quarters. The impact of IFRIC 21 on Net Rental Income for the three months ended March 31, 2023, and 2022 is set out below.

In Canadian dollars (in thousands)	Three months ended March 31,		
	2023	2022	Variance
Net rental income	3,962	1,873	2,089
IFRIC 21 impact	2,384	2,573	(189)
Adjusted net rental income - IFRIC 21 ⁽¹⁾	6,346	4,446	1,900

In Euros (in thousands)	Three months ended March 31,		
	2023	2022	Variance
Net rental income	2,730	1,318	1,412
IFRIC 21 impact	1,642	1,811	(169)
Adjusted net rental income - IFRIC 21 ⁽¹⁾	4,373	3,129	1,243

(1) Represents a non-GAAP financial measure that has no standardized meaning with IFRS and is not comparable to other companies. See the section “Non-GAAP Measures and Other Measures”.

The Net Rental Income including the REIT’s share in joint ventures is set out below.

In Canadian dollars (in thousands)	Three months ended March 31,		
	2023	2022	Variance
Net rental income	3,962	1,873	2,089
Net rental income - proportionate share of JVs	1,673	1,633	40
IFRIC 21 impact	2,687	2,847	(160)
Adjusted net rental income - IFRIC 21 - including proportionate share of JVs ⁽¹⁾	8,322	6,353	1,969

General and Administrative Expenses

General and administrative expenses (“G&A expenses”) are comprised of Inovalis S.A.’s asset management fees and other G&A expenses such as trustee fees, directors’ and officers’ liability insurance, professional fees (including accounting fees), legal fees, filing fees, and Unitholder related expenses.

G&A expenses for the Q1 2023 remained stable and amounted to CAD\$1,853 compared to CAD\$1,868 in Q1 2022, in line with our annual budget.

The following table outlines the major categories of G&A expenses.

	Three months ended March 31,		
	2023	2022	Variance
Asset management fees – Inovalis SA	(553)	(496)	(57)
Less: amount invoiced to joint ventures	288	282	6
	(265)	(214)	(51)
Professional fees for accounting, tax and audit	(867)	(708)	(158)
Legal expenses	(134)	(282)	147
Trustee fees	(103)	(63)	(39)
Travel expenses	(118)	(144)	26
Governance expenses	(74)	(148)	74
Bank and depository expenses	(61)	(116)	55
Listing and transfert agent fees	(15)	(52)	37
Other general and administrative expenses	(215)	(141)	(75)
Total G&A expenses	(1,853)	(1,868)	15

Share of Net Income (Loss) From Joint Ventures

The performance of the investments in joint ventures includes the share of net income from joint ventures, the interest on loans granted to joint ventures (presented in the finance income line).

The share of net income from joint ventures was CAD\$284 for the three-month period ended March 31, 2023, stable compared to CAD\$325 for the same period in 2022.

Net Change in Fair Value of IP Portfolio

The net change in fair value in IP Portfolio for the three-month periods ended March 31, 2023 was CAD\$1,614, compared to CAD\$2,131 at March 31, 2022.

Refer to the “*IP Portfolio*” section in this document for further details on the valuation methodology.

Net Change in Fair Value of Exchangeable Securities

Exchangeable Securities are recorded at fair value based on the market price of the REIT’s Units. They are reflected as a liability on the REIT’s consolidated balance sheet, and therefore a decrease of the REIT’s Unit price reduces the value of the liability. The closing price of a REIT Unit on the Toronto Stock Exchange was CAD\$3.94 on March 31, 2023, compared to CAD\$3.77 at close of December 31, 2022, resulting in a small loss of CAD\$159 in the net change in fair value of Exchangeable Securities throughout the first quarter of 2023.

Finance Income

In Q1 2023, finance income of CAD\$1,529 (compared to CAD\$1,168 in Q1 2022) included notably CAD\$684 interest on loans granted to joint ventures, and CAD\$621 of cash-in interest on Metropolitan and Courbevoie swap contracts. The CAD\$361 variance compared to last year is mostly attributable to lower finance income on currency hedging contracts.

Finance Costs

The finance costs in Q1 2023 were CAD\$1,891 (compared to CAD\$1,174 in Q1 2022), which included CAD\$1,830 related to interest on mortgage loans and lease liabilities. The two new assets, that the REIT acquired at the end of Q1 2022 were half financed by mortgage loans which accounts for most of the year-over-year increase.

Distributions on Exchangeable Securities

Distributions to the holders of Exchangeable Securities are calculated in a manner that provides a return that is economically equivalent to the distributions received by the Unitholders. In Q1 2023, the distributions on Exchangeable Securities were CAD\$96

compared to CAD\$194 Q1, 2022. The decrease in distributions occurred following the cut in distributions implemented in October 2022.

Selected Three-Year Information

The below table is the summary of key operating metrics for the IP Portfolio.

Consolidated balance sheet

Assets	As at March 31, 2023	As at Dec. 31, 2022,	Variance
Non-current assets			
Investment properties	443,900	437,422	6,478
Investments in joint ventures	56,673	55,693	980
Derivative financial instruments	443	807	(364)
Other financial assets	332	330	2
Restricted cash	4,554	4,436	118
Total non-current assets	505,902	498,688	7,214
Current assets			
Trade receivables and other financial assets	8,691	8,227	464
Derivative financial instruments	2,174	3,002	(828)
Other current assets	3,335	3,132	203
Restricted cash	1,372	2,882	(1,510)
Cash	38,559	45,176	(6,617)
Total current assets	54,131	62,419	(8,288)
Total assets	560,033	561,107	(1,074)
Liabilities and Unitholders' equity			
	As at March 31, 2023	As at Dec. 31, 2022,	Variance
Liabilities			
Non-current liabilities			
Interest-bearing loan	326	245	81
Mortgage loans	109,977	96,254	13,723
Lease liabilities	101,485	102,121	(636)
Tenant deposits	2,148	2,068	80
Derivative financial instruments	596	299	297
Deferred tax liabilities	2,061	1,839	222
Total non-current liabilities	216,593	202,826	13,767
Current liabilities			
Interest-bearing loan	25	22	3
Mortgage loans	24,754	38,027	(13,273)
Lease liabilities	7,702	6,424	1,278
Tenant deposits	163	303	(140)
Exchangeable securities	3,695	3,536	159
Trade and other payables	13,700	18,960	(5,260)
Income tax payable	2,060	2,039	21
Deferred income	1,825	793	1,032
Total current liabilities	53,924	70,104	(16,180)
Total liabilities	270,517	272,930	(2,413)
Equity			
Trust units	289,949	289,940	9
Retained earnings	(14,085)	(12,327)	(1,758)
Accumulated other comprehensive income	12,445	9,366	3,079
Total Equity	288,309	286,979	1,330
Non-controlling interest	1,207	1,198	9
Total liabilities and equity	560,033	561,107	(1,074)

Selected Consolidated Balance Sheet Information

<i>(in thousands of CAD\$)</i>	For the period ended				
	March 31, 2023	Dec. 31, 2022,	Dec. 31, 2021	2023 vs. 2022	2022 vs. 2021
Fair value of investment properties - IP Portfolio	443,900	437,422	427,631	6,478	9,791
Fair value of investment properties - Total Portfolio	587,883	579,623	573,223	8,260	6,400
Investment in joint ventures - carrying value	56,673	55,693	64,327	980	(8,634)
Total assets	560,033	561,107	587,245	(1,074)	(26,138)
Total debt ⁽¹⁾	244,269	243,093	207,117	1,176	35,976
Total non-current liabilities	216,593	202,826	161,826	13,767	41,000
Unitholders' equity	288,309	286,979	344,786	1,330	(57,807)
Number of outstanding Units	32,781,062	32,778,699	32,587,809	2,363	190,890

(1) Includes the current and non-current portion of interest-bearing loan, mortgage loans, lease liabilities.

IP Portfolio

The fair value of the REIT's IP Portfolio as at March 31, 2023 was CAD\$443,900 (EUR€302,879), stable compared to CAD\$437,422 (EUR€301,566) as at December 31, 2022, and mostly impacted by a positive foreign currency translation adjustment of CAD\$4,573.

Management uses the Direct Capitalization Method ("DCM") to determine the fair value of REIT's properties in France, Germany and the DCF method for the Spanish asset. The values are supported by external appraisals of the total portfolio as at December 31, 2022, performed in conformity with the requirements of the *Royal Institution of Chartered Surveyors Standards*, and for the French properties, in conformity with the *Charte de l'expertise immobilière*, as well as *European Valuation Standards of TEGoVA (the European Group of Valuers' Association)* and IFRS 13 *Fair Value Measurement*. As at March 31, these appraisals have been reviewed by management to consider changes that occurred during the quarter and that could have a significant impact on valuation of the properties.

Investments in Joint Ventures

The investment in joint ventures encompasses the interest of the REIT (through five subsidiaries) in:

- The Duisburg property (50%), through a joint venture agreement that matured in December 2022. A side letter to the joint venture agreement, dated March 29, 2023, provides that the maturity is automatically extended to December 31, 2023 in the case that no sale has happened or buy-out strategy has not been defined.
- the Stuttgart property (50%), through a joint venture agreement maturing in May 2023,
- the Delizy property (50%), through a joint venture agreement maturing in 2029, correlated with the lease liability contract with the senior bank,
- the Neu-Isenburg property (50%), through a joint venture agreement maturing in December 2023, and
- the Kösching property (50%), through a joint venture agreement maturing in December 2023.

The REIT's investment in joint ventures was CAD\$56,674 as at March 31, 2023, compared to CAD\$55,694 as at December 31, 2022, impacted positively by the share of net income for the period (CAD\$284) and by the exchange rate difference (CAD\$618).

Trade Receivables and Other Financial Assets

Trade receivables and other financial assets as at March 31, 2023 amounted to CAD\$8,691, stable compared to the CAD\$8,227 at December 31, 2022.

Trade and Other Payables

Trade and other payables as at March 31, 2023 amounted to CAD\$13,701 compared to CAD\$18,960 as at December 31, 2022. The variance is mostly attributable to the CAD\$7,398 VAT due on the sale of Courbevoie property, that was paid in January 2023. Pursuant to IFRIC 21, the trade payables amount in Q1 2023 include approximately CAD\$2,420 property taxes accounted for the whole year.

Income Tax Payable

The income tax payable as at March 31, 2023, amounted to CAD\$2,060, stable compared to December 31, 2022, which mostly represents management's best estimate for the amount payable following a tax reassessment that is being disputed with the French tax authorities.

Capital Management

Sources of Capital

The REIT's primary sources of capital are cash generated from operations, disposition of assets, credit facilities, refinancing mortgages, sharing the ownership of actual assets owned entirely, and equity issuances. The primary uses of capital include property acquisitions, payment of distributions, costs for attracting and retaining tenants, recurring property maintenance, major property improvements, and debt interest payments. The REIT expects to meet ongoing obligations through current cash, cash flows from operations, debt refinancing and, as growth requires and when appropriate, new equity or debt issues. Assets could be sold to access capital, but this action would be considered in the overall strategy of diversification of the portfolio.

Capital Management Metrics

To measure the REIT's debt performance, management uses the non-GAAP key indicators below:

	Consolidated basis - IP Portfolio		Proportionate share basis - Total Portfolio	
	March 31, 2023	December 31, 2022	March 31, 2023	December 31, 2022
Capital management metrics				
Debt-to-gross book value	44.0%	43.6%	50.8%	50.5%
Debt-to-gross book value, net of cash	39.8%	38.7%	47.4%	46.4%
Debt due in the next 12 months ⁽¹⁾	32,456	44,451	77,717	79,758
Weighted average loan term to maturity	3.8 years	3.7 years	3.3 years	3.4 years
Weighted average interest rate ⁽¹⁾	2.51%	1.91%	2.46%	1.93%
Interest coverage ratio ⁽²⁾	2.9	3.4	3.0	3.0

(1) Includes lease liabilities and mortgage financings.

(2) As defined in the section "Non-GAAP Financial Measures and Other Financial Measures".

The Bad Homburg mortgage loan representing CAD\$16,327 had a maturity date in March 2023, and, pending its short-term extension, has been classified as a current liability in the balance sheet as at March 31, 2023, together with the Baldi loan following the covenant breach (see *Financing covenants* section below). On the JV portfolio, the mortgage loans on the Stuttgart, Neu-Isenburg and Kösching properties, maturing respectively in May 2023, December 2023 and January 2024, have also been classified as a current liability for a total of CAD\$44,605. Management is working on the refinancing of these loans, and may collateralize them with other German financing on the portfolio.

Financing covenants

As at March 31, 2023, further to ongoing redevelopment scenarios or arbitrages anticipated on the Baldi property, the Debt Service Coverage Ratio covenant criteria has not been met. This arises because the REIT cannot simultaneously maintain minimum occupancy requirements of the covenants and vacate the building to fulfill redevelopment plans. Consequently, the Baldi mortgage loan has been classified as a CAD\$5,906 current liability on the balance sheet for .

Throughout the periods in which the occupancy covenant has been breached, the REIT has been in communication with the lenders to refinance the loans and mitigate the breached covenants. Through correspondence with the lenders, there has been no evidence that would indicate that either of the lenders intend to call the principal on the loans, despite the breach of covenants.

Financing covenants for the Sabliere property, were in breach during 2022 due to decreases in occupancy. In Q1 2023, the REIT contributed an additional CAD\$73 to the Sabliere cash reserve which eliminates the covenant breach as set out in the December 31, 2022 consolidated financial statements. The total cash reserve amount for Sabliere is now CAD\$973.

In Q1 2023, upon the execution of the main tenant's lease at the Neu-lsenburg property, the cash trap situation was released by the financing bank. Shareholder interest, which has been suspended since Q2 2022, will be paid starting April 2023.

Debt-to-Gross Book Value

The debt-to-gross book value ratio is a non-GAAP measure that considers the REIT's apportioned amount of indebtedness respectively in the IP Portfolio and the Total Portfolio. Indebtedness on a IP and Total Portfolio basis is calculated as the sum of (i) lease liabilities, (ii) mortgage loans, (iii) lease equalization loans, (iv) other long-term liabilities, and (v) deferred tax liabilities. Indebtedness does not include certain liabilities as is the case for the Exchangeable Securities and at the joint venture level for the contribution from the REIT and its partners. Gross book value is defined as the total consolidated assets for the IP Portfolio and Total Portfolio.

Debt-to-gross book value	Consolidated basis - IP Portfolio		Proportionate share basis - Total Portfolio	
	March 31, 2023	December 31, 2022	March 31, 2023	December 31, 2022
Lease liabilities	109,187	108,545	119,168	118,548
Mortgage loans	134,731	134,281	203,544	202,486
Interest-bearing loans	326	245	287	245
Deferred tax liabilities	2,061	1,839	8,810	8,465
Total debt outstanding	246,305	244,910	331,809	329,744
Less : Cash	(38,559)	(45,176)	(43,027)	(49,913)
Debt net of cash	207,746	199,734	288,782	279,831
Gross book value	560,033	561,107	652,762	653,097
Gross book value, net of cash	521,474	515,931	609,735	603,184
Debt-to-gross book value	44.0%	43.6%	50.8%	50.5%
Debt-to-gross book value, net of cash	39.8%	38.7%	47.4%	46.4%

The debt-to-gross book value ratio stable compared to the period ending December 31, 2022 , at 44.0% for the IP Portfolio (39.8% net of cash) and is within the REIT's mandated threshold of maximum 60% debt to the gross book value of assets. For the Total Portfolio, the debt-to-gross book value ratio is 50.8% (47.4% net of cash).

Interest Coverage Ratio

Interest coverage ratio	Consolidated basis - IP Portfolio		Proportionate share basis - Total Portfolio	
	3 months ended March 31. 2023	12 months ended December 31. 2022	3 months ended March 31. 2023	12 months ended December 31. 2022
Net rental income	3,962	21,633	5,635	29,204
IFRIC 21 adjustment	2,384	-	2,687	-
Net rental income adjusted	6,346	21,633	8,322	29,204
General and Administrative expenses	(1,853)	(6,974)	(2,239)	(8,403)
Interest income ⁽²⁾	863	3,960	863	3,960
Total income	5,355	18,619	6,946	24,761
Interest expense ⁽¹⁾	(1,859)	(5,522)	(2,290)	(7,151)
Interest coverage ratio	2.9	3.4	3.0	3.0

- (1) Includes interest on mortgage loans, leases liabilities, swap interest and amortization of financing costs.
(2) Excluding interest income on joint venture loans

The interest coverage ratio on the IP portfolio slightly decreased over the first quarter of 2023, impacted by higher interest rates and lower finance income from the foreign exchange forward contracts.

Weighted-Average Interest Rate

The weighted average interest rate across the IP Portfolio debt is 2.51% and 2.46% for the Total Portfolio. The Sabliere, Arcueil and Delizy financings are currently not hedged and bear the weight of increasing financing costs. Alongside its disposition effort on both properties, Management is actively monitoring the market price of hedging products to best assess the situation. Despite recent interest rates increases, management is still able to finance assets in Europe on a less costly basis than that offered by traditional financing in Canada.

Debt Profile

Debt profile as at March 31, 2023

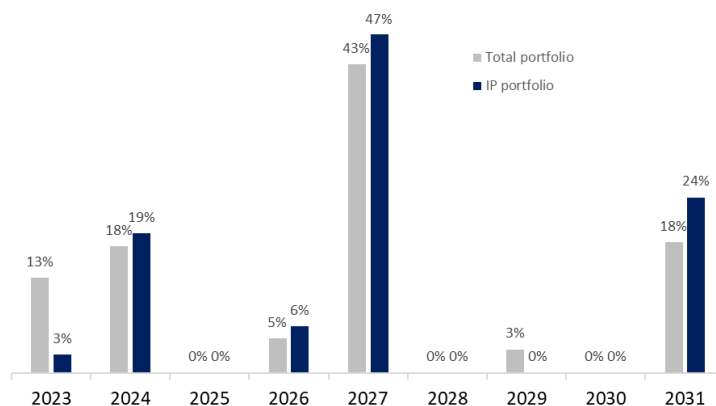
	IP Portfolio		Total Portfolio	
	Carrying value	%	Carrying value	%
Lease liabilities	109,187	45%	119,168	37%
Mortgage loans	134,732		203,544	
<i>of which : Amortized mortgage loan</i>	87,128	36%	96,903	30%
<i>Bullet mortgage loan</i>	47,604	20%	106,641	33%
Total	243,919	100%	322,712	100%

As at March 31, 2023, the debt on the IP Portfolio is composed of 55% mortgage loans and 45% lease liabilities, under contracts expiring from 2023 to 2031. Lease liabilities contracts are usually not bound by loan-to-value or debt-service-coverage-ratio covenants.

The REIT repays principal amounts quarterly on both mortgage and lease liabilities. This represents 80% of the REIT's IP Portfolio financing, excluding bullet mortgage loans (67% for the Total Portfolio).

Leasehold and Mortgage Financing Maturity Profile

(in % of amount outstanding as at March 31, 2023)



As at March 31, 2023, due to the lender's right to repayment upon breach of the covenant on the Baldi property, this loan has been classified as a current liability for a total amount of CAD\$5,906.

The Bad Homburg mortgage loan matured in March 2023. Management is analyzing various opportunities to refinance this property, including a 30%-35% debt repayment or a collateral financing with other German properties of the portfolio, notably Stuttgart and Neu-Isenburg.

In all instances, the REIT could use part of its CAD\$39 million available cash to repay partly or in full the mortgage loans that are maturing or in breach in 2023.

The 2027 maturity relates mostly to the lease liability contract on Arcueil property with the bank. With the sole tenant leaving the premises in mid-2023, management is actively considering a redevelopment opportunity and will continue to keep its senior lenders informed on next steps. Arcueil financing is a finance lease, and consequently no covenant is defined as long as the debt installments are regularly paid.

Management is in regular communication with the senior lenders, including those of Baldi, Sablière and Arcueil properties, to update them on leasing and redevelopment strategies and the renegotiation of financing terms for the in-place loans (particularly amortization schedules) to avoid any breach in covenant policies.

Contractual Obligations

	Contractual Cash Flows ⁽¹⁾	2023	2024	2025	2026	2027	Thereafter
Interest-bearing loan	351	25	-	-	326	-	-
Mortgages – principal payments	6,332	2,007	1,831	1,815	680	-	-
Mortgages -maturities	128,400	21,502	43,440	-	10,289	53,169	-
Lease liabilities	109,187	6,005	6,393	6,455	6,516	37,732	46,087
Exchangeable securities	3,695	3,695	-	-	-	-	-
Accounts payable	13,700	13,700	-	-	-	-	-
Income tax payable	2,060	2,060	-	-	-	-	-
Total	263,725	48,994	51,664	8,270	17,811	90,901	46,087

(1) Contractual cash flows do not include interest and do not account for any extension options.

Equity

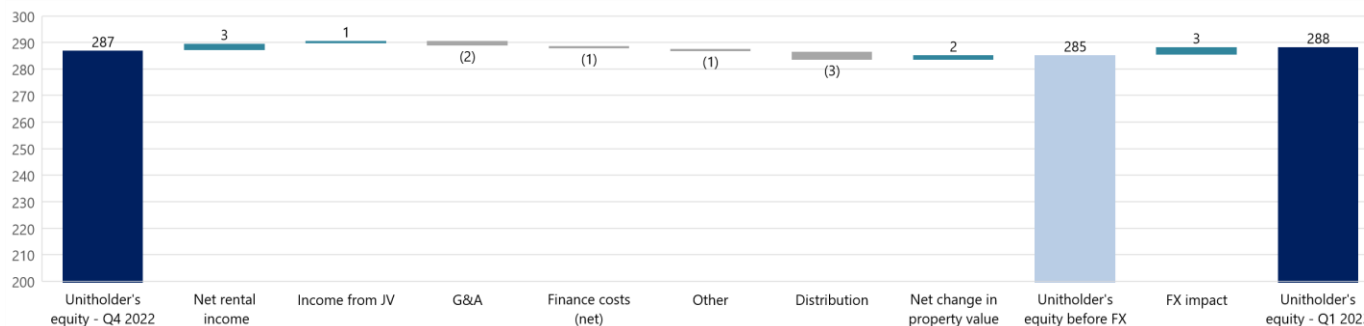
Management's discussion about equity is inclusive of Exchangeable Securities. In the consolidated financial statements, the Exchangeable Securities are classified as current liabilities under IFRS because of the conversion feature that can be exercised by the holder of those securities at any time.

As at March 31, 2023, the REIT has 32,781,062 Units issued and outstanding, plus 938,036 Exchangeable Securities.

	Three months period ended March 31, 2023
Units	
Number at beginning of period	32,778,699
Increase in number during the period	2,363
Number at end of period	32,781,062
Weighted average number during the period	32,780,195
Exchangeable securities	
Number at beginning of period	938,036
Decrease in number during the period	-
Number at end of period	938,036
Weighted average number during the period	938,036
Units and Exchangeable securities	
Number at beginning of period	33,716,735
Decrease in number during the period	2,363
Number at end of period	33,719,098
Weighted average number during the period	33,718,231

Unitholders' equity

The Unitholders' equity breakdown throughout the Q1 of 2023 is presented below (in CAD\$ million):



Notes to the Unitholder's Equity chart:

- Net rental income is negatively impacted by the IFRIC 21 rule. Adjusted for IFRIC, Q1 net rental income would be CAD\$6,346, sufficient to cover G&A, finance costs and distribution.
- Income from JV includes both the share of net loss for CAD\$284 and the finance income from interests on joint venture loans for CAD\$684.
- Finance costs (CAD\$1,891) are presented net of the finance income (CAD\$845), mostly attributable to the profit on swap contracts (Courbevoie and Metropolitan)
- FX impact: The closing foreign exchange rate was 1.4656 as at March 31, 2023, slightly above the 1.4505 as at December 31, 2022. This 1% variance impacted the REIT's consolidated balance sheet and Unitholders' equity by CAD\$3.0 million.

Available and Restricted Cash

The REIT's available cash was CAD\$38,559 as at March 31, 2023 (compared to CAD\$45,176 as at December 31, 2022) following the payment of the CAD\$7 million VAT on Courbevoie sale in December 2022, payable and paid in January 2023. Available funds are intended to be used for reinvestment in the buyback of most of the jointly held assets in 2023.

In addition to this available cash, the REIT held:

- CAD\$5,926 of restricted cash, that could be used for either capex financing on the Trio property or the partial repayment of the Bad Homburg and Sabliere mortgage loans.
- CAD\$4,468 of cash in the assets held in joint venture.

In addition to this level of cash

Cash Flows

The below table is showing the cash utilization throughout the first quarter of 2023 and 2022 for the IP Portfolio, not including the REIT's share of cash in the joint venture-owned properties.

	Three months ended March 31,		
	2023	2022	Variance
Cash at the beginning of the period	45,176	76,627	(31,451)
Cash provided by (used in):			
Operating activities	(2,598)	289	(2,887)
Investing activities	1,100	(99,589)	100,689
Financing activities	(5,496)	41,732	(47,228)
Net change during the period	(6,994)	(57,568)	50,574
Impacts of FX adjustment on cash	377	(3,573)	3,950
Cash at period-end	38,559	15,486	23,073

Over the three-month period ended March 2023, the variation of cash is mainly attributable to the payment in January 2023 of the VAT due on the Courbevoie sale (CAD\$7,398).

The 2022 comparative figures embedded the Gaia and Delgado acquisitions and the issuance of the related mortgage loans.

Analysis of Distributed Cash

The REIT is considered a mutual fund trust for income tax purposes in Canada. In Canada, mutual fund trusts are not taxed on income earned in a taxation year, to the extent that such income has been distributed to Unitholders prior to the end of the taxation year. Pursuant to the REIT's Amended and Restated Declaration of Trust, dated April 9, 2020, the trustees shall make payable to Unitholders a distribution of sufficient net realized capital gains and income that the REIT shall not be liable to pay taxes under Part 1 of the Tax Act.

Pursuant to the requirement of National Policy 41-201, Income Trusts and Other Indirect Offerings, the table below outlines the differences between cash flow from operating activities and cash distributions as well as the differences between income (loss) before income taxes and cash distributions, in accordance with the policy guidelines.

Distributions Funding Sources

	For the three months period ended March 31,		
	Note	2023	2022
Net cash flows related to operating activities	A	(2,598)	289
Fund From Operations (FFO)	B	4,575	3,001
Declared distribution on Units	C	3,371	6,721
Excess (shortfall) of cash flows from operating activities over cash distributions paid	A-C	(5,969)	(6,432)
Excess (shortfall) of FFO over distributions	B-C	1,204	(3,720)

As quantified in the FFO and AFFO calculations, the **CAD\$3,371** required to make the distributions on Units, for the three months ended March 31, 2023 was below the **Q1 2023 reported FFO of CAD\$4,575**.

The cashflow from operating activities included the payment of CAD\$7 million VAT that was received upon the Courbevoie disposition in December 2022, and paid January 2023.

Unit-Based Compensation Plan

The REIT, through its Deferred Share Unit ("DSU") Plan, grants DSUs to its trustees and senior officers as non-cash compensation. These DSUs are measured at fair value at the grant date and compensation expense is recognized, consistent with the vesting features of the plan. The DSU plan is accounted for as a cash-settled award as the underlying REIT units are redeemable at the sole discretion of the Unitholders for cash at market value of the units. For cash-settled awards, the REIT recognizes a liability measured at its fair value. At each reporting date until the liability is settled, the fair value of the liability is remeasured, with any changes in fair value recognized as compensation expense for the same period. Upon settlement of a DSU, the liability balance is reduced, and the resulting Trust Unit is recorded in equity.

Effective May 9, 2022, the REIT's Unitholders approved a DSU Plan to grant DSUs to its trustees and senior officers and reserved a maximum of 200,000 units for issuance under the plan. A DSU is a unit equivalent in value to one trust unit of the REIT. The DSU Plan permits the REIT's trustees to defer receipt of all or a portion of their trustee fees and to receive such fees in the form of trust units upon exercising the DSUs ("Elected DU"). Elected DU will vest immediately upon grant.

The DSU Plan allows the board of trustees to grant DSUs to its senior officers at the board's discretion ("Granted DU"). The Granted DU will vest 1/3 over each anniversary date from date of grant over three years. The cost of Granted DU is recognized in the consolidated statement of earnings consistent with the vesting feature of each grant. In addition, whenever cash distributions are paid on the REIT's Trust Units, additional deferred units ("ADU") shall be granted based on aggregate number of vested DSUs as at the same date.

As of March 31, 2023, there are 41,713 DSUs outstanding and 159,287 DSUs available for grant under the DSU Plan.

Distribution Reinvestment Plan

The REIT suspended its Distribution Reinvestment and Unit Purchase Plan (the "DRIP") effective as of the September 2022 Distribution and remains suspended until further notice. As commenced with the September 2022 Distribution, distributions of the REIT are paid only in cash. If the REIT reinstates the DRIP, plan participants enrolled in the DRIP at the time of its suspension who remain enrolled at the time of its reinstatement will automatically resume participation in the DRIP. The decision to suspend the DRIP was taken by the Board of Trustees in August 2022 given that the current trading price of the REIT is currently below the REIT's net asset value and therefore the Trustees do not believe it is in the best interests of the REIT or its Unitholders to issue Units at current prices.

Financial Instruments

The REIT has the following financial assets and liabilities as at March 31, 2023

	<u>Classification</u>
Financial assets	
Loans to joint ventures	Amortized cost
Derivative financial instruments	FVTPL
Trade receivables and other financial assets	Amortized cost
Restricted cash	Amortized cost
Cash	Amortized cost
Financial liabilities	
Mortgage loan	Amortized cost
Lease equalization loans	Amortized cost
Tenant deposits	Amortized cost
Exchangeable Securities	FVTPL
Derivative financial instruments	FVTPL
Trade and other payables	Amortized cost

The REIT uses the following hierarchy for the fair value determination of financial instruments:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 unobservable inputs for the asset or liability.

There were no transfers between levels of the fair value hierarchy during the three months period ended March 31, 2023.

Due to their short-term nature, the carrying value of the following financial instruments measured at amortized cost approximates their fair value at the balance sheet date:

- Trade receivables and other financial assets
- Cash and restricted cash
- Trade and other payables

The following methods and assumptions were used to estimate the fair values of financial instruments:

- The fair value of the loans to joint venture is estimated using the nominal amounts expected to be received at maturity and a discount rate based on prevailing market interest rates adjusted by an internally determined credit spread.

- Mortgage loans are carried at amortized cost using the effective interest method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the REIT as at December 31, 2022 and 2021.

	March 31, 2023		December 31, 2022	
	Fair Value	Carrying Value	Fair Value	Carrying Value
Financial assets				
Loans to joint ventures	28,776	28,776	28,366	28,366
Financial liabilities				
Mortgage loans	133,550	134,732	133,425	134,281
Tenant deposits	2,311	2,311	2,371	2,371

The fair value of the mortgage loans has been determined by discounting the cash flows of these financial obligations using March 31, 2023, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at March 31, 2023, of the mortgage loans has been estimated at CAD\$133,550 (December 31, 2022 – CAD\$133,425) compared with the carrying value before deferred financing costs of CAD\$134,732 (December 31, 2022 – CAD\$134,281). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

- The fair value of tenant deposits is estimated using the nominal amounts expected to be repaid at maturity and a discount rate based on prevailing market interest rates adjusted by an internally determined credit spread.
- The fair value of derivative financial instruments is determined based on discounted cash flows using interest rate yield curves and volatility that are observable on an active market, as at the balance sheet date.
- The fair value of the Exchangeable Securities is based on the quoted price of the REIT's Units, on the basis that they are exchangeable on a one-to-one basis throughout their life at the request of Unitholders. Other features of the Exchangeable securities have no significant impact on their fair value.

The REIT is exposed to a number of financial risks, including those associated with financial instruments, which have the potential to affect its operating and financial performance. These risks include interest rate risk, currency risk, credit risk and liquidity risk.

Interest Rate Risk

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The REIT's exposure to the risk of changes in market interest rates relates to the long-term debt obligations with floating interest rates related to leases and mortgage loans. The interest rate risk is mitigated by the REIT's strategy of using derivative financial instruments on mortgage loans and on the lease liabilities. As at March 31, 2023, after taking into consideration the effect of the interest rate swap (24%) and the interest rate cap (3%), as well as fixed interest rates (44%), 71% of the REIT's IP portfolio long-term debt obligation has no exposure to interest rate risk (75% for the Total Portfolio).

Currency Risk

The REIT operates in France, Germany and Spain, and the functional currency for these operations is the Euro. The REIT's distributions are paid to Unitholders in Canadian dollars. Thus, the cash available for distribution to Unitholders could be adversely impacted by currency variations. To mitigate the risk of foreign exchange fluctuations on the distributions to our Unitholders, management has established an active foreign exchange hedging program.

At the end of September 2022, the REIT initiated a relationship with the Canadian branch of Alpha Group (formerly AlphaFX). In Q1 2023, management extended the in-place contracts and confirmed three additional monthly hedging operations. As such, the exchange rates relating to 100% of the REIT's current distribution are secured by these foreign currency forward contracts until end of Q1 2025.

Financial institution	Contracts maturity	Nominal contracts ('000 CAD)	Hedge Value ('000 EUR)	Weighted average hedging rate
BANQUE PALATINE	Q2 2023	4,200	2,766	1.518
	Q3 2023	4,200	2,757	1.523
	Q4 2023	4,200	2,749	1.528
	Q1 2024	4,200	2,740	1.533
	Q2 2024	4,200	2,732	1.537
	Q3 2024	4,200	2,726	1.541
ALPHA GROUP	Q4 2024	4,200	3,112	1.349
	Q1 2025	4,200	2,920	1.438
		33,600	22,502	1.496

The foreign currency forward contracts with Banque Palatine and Alpha Group secure a CAD\$1,400 monthly conversion at an average rate of 1.4960 until March 2025.

Credit Risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The REIT is directly exposed to credit risk from its leasing activities and its investing activities, including the acquisition loans, trades and other receivables, loans in other current financial assets, derivatives, deposits with banks and financial institutions. The REIT's maximum exposure to credit risk is limited to the carrying amount of financial assets recognized on March 31, 2023.

Loan to joint ventures: Credit risk relating to loan to joint ventures is mitigated through recourse against such parties and/or the underlying real estate. These financial instruments are considered to have low credit risk. The REIT monitors the debt service ability of the properties underlying the loans to assess for changes in credit risk.

Accounts receivable: Credit risk is managed by requiring tenants to pay rentals in advance. Also, in certain cases, deposits are obtained from tenants. Accounts receivables are presented on the consolidated balance sheet, net of allowance for credit losses determined using the simplified method as allowed per IFRS 9. This provision is based on the expected recovery percentage of amounts receivable from each tenant and various other indicators, such as a deterioration of the credit situation of a given tenant. Management regularly reviews accounts receivable and monitors past due balances.

Cash deposit and derivatives: Credit risk on cash and derivative financial instruments is managed through selecting appropriate financial institutions. The REIT holds its cash deposits in bank accounts with a diversified group of large public financial institutions in France, Germany, and Spain. Financial institutions are selected based on their quality of credit rating and their level of financial transparency. The REIT enters into its derivative financial contracts by utilizing large, public financial services firms or mid-sized, public financial services firms at which balances are backed by large, public financial services firms. Considering the recent economic developments in the banking industry on a global scale, management continues to assess its exposure to credit risk and is actively monitoring the situation to limit the impact on the REIT.

Liquidity Risk

The REIT's objective is to maintain a balance between continuity of funding and flexibility using bank deposits and loans. Liquidity risk inherent to the financial structure of the business is mainly managed through quarterly updates of short-term cash flow forecasts, follow-up of availability of funding through an adequate amount of committed credit facilities, as well as the status of the maturity of financial assets and liabilities. Refer to "Contractual Obligations" section above for further details.

Management has determined that the REIT has the financial resources to sustain its operations for the 12 months following the date of the consolidated balance sheet.

Quarterly Information – Last Eight Quarters

	As at and for the three months ended							
	March 31 2023	Dec. 31 2022	Sept. 30 2022	June 30 2022	March 31 2022	Dec. 31 2021	Sept. 30 2021	June 30 2021
Rental revenue	7,325	6,796	6,503	6,877	5,201	6,253	7,650	6,871
Rental revenue - Total Portfolio (1)	9,428	8,869	8,452	8,897	7,253	8,225	9,773	8,967
Net rental income	3,962	6,705	6,337	6,718	1,873	5,813	7,022	6,918
Net rental income - Total Portfolio (1)	5,635	8,929	8,078	8,691	3,506	7,681	9,112	8,976
Net income attributable to Unitholders	1,622	(41,042)	14,855	(12,761)	2,094	(15,228)	32,151	9,247
FFO (1)	4,575	3,361	6,074	4,579	3,001	3,225	4,157	4,295
AFFO (1)	4,677	3,609	6,009	4,664	3,302	2,242	3,816	4,327
FFO per Unit (diluted) (1) (2)	0.14	0.10	0.18	0.14	0.09	0.10	0.12	0.13
AFFO per Unit (diluted) (1) (2)	0.14	0.11	0.18	0.14	0.10	0.07	0.11	0.13
Declared distribution per Unit	0.10	0.10	0.17	0.21	0.21	0.21	0.21	0.51
FFO payout ratio (2)	75.8%	103.1%	95.2%	151.4%	230.4%	214.4%	174.7%	160.7%
AFFO payout ratio (2)	74.1%	96.0%	96.3%	148.6%	209.4%	308.4%	190.3%	159.5%

(1) See the following section "Non-GAAP Financial Measures" for more information on the REIT's non-GAAP financial measures and reconciliations thereof. Non-GAAP measures do not have standardized meaning under IFRS. These measures as computed by the REIT may differ from similar computations as reported by other entities and, accordingly, may not be comparable to other entities.

(2) Excluding the Participatory Distribution. Based on the diluted weighted average number of Units, Exchangeable Securities Related Party Transactions

Related party transactions

Pursuant to the Management Agreement, Inovalis S.A. is the asset manager of the REIT and provides the strategic, advisory, asset management, project management, construction management, property management and administrative services necessary to manage the operations of the REIT and its subsidiaries.

Inovalis S.A. is considered as a related party of the REIT as they share the same management. The founder and Chairman of Inovalis S.A. is President of the REIT, the Chief Executive Officer ("CEO") of Inovalis S.A. is also CEO of the REIT, and the Deputy Chief Executive Officer of Inovalis S.A. is Chief Investment Officer ("CIO") and Chief Financial Officer ("CFO") of the REIT.

Extension of Management Agreement effective April 1, 2023

On March 27, 2023, the Board of Trustees approved a three-year extension of the Management Agreement with Inovalis SA. The following modifications were approved in the amended and management agreement:

- Extended for three years from April 1, 2023 to March 31, 2026
- Disposition fees are payable to Inovalis SA irrespective of whether proceeds of sale or disposition are paid to or distributed as a special distribution to Unitholders of the REIT.

Investment in Joint Ventures, Reconciliation

Consolidated Statement of Earnings - Reconciliation to Consolidated Financial Statements

<i>(in thousands of CAD\$)</i>	Three months ended					
	March 31, 2023			March 31, 2022		
	Amounts per REIT's financial statements ⁽¹⁾	Share of net earnings from investments in joint ventures	Total	Amounts per REIT's financial statements ⁽¹⁾	Share of earnings from investments in joint ventures	Total
Rental revenue	7,325	2,103	9,428	5,201	2,052	7,253
Property operating cost recoveries	1,481	699	2,180	1,247	708	1,955
Property operating costs	(4,849)	(1,135)	(5,984)	(4,584)	(1,127)	(5,711)
Other revenues	18	7	25	39	-	39
Other property operating expenses	(13)	(1)	(14)	(30)	-	(30)
Net rental income	3,962	1,673	5,635	1,873	1,633	3,506
General and administrative expenses	(1,853)	(386)	(2,239)	(1,868)	(371)	(2,239)
Foreign exchange loss	(6)	-	(6)	(980)	-	(980)
Share of net income from joint ventures	284	(284)	-	325	(325)	-
Operating income	2,387	1,003	3,390	(650)	937	287
Net change in fair value of investment properties	1,614	187	1,801	2,131	525	2,656
Net change in fair value of financial derivatives	(1,552)	-	(1,552)	799	(12)	787
Net change in fair value of Exchangeable securities	(159)	-	(159)	291	-	291
Finance income	1,529	(684)	845	1,168	(778)	390
Finance costs	(1,891)	(427)	(2,318)	(1,174)	(322)	(1,496)
Distributions on Exchangeable securities	(96)	-	(96)	(194)	-	(194)
Income before income taxes	1,832	79	1,911	2,371	350	2,721
Current income tax expense	(13)	(25)	(38)	(43)	(18)	(61)
Deferred income tax expense	(201)	(54)	(255)	(192)	(105)	(297)
Total income tax expense	(214)	(79)	(293)	(235)	(123)	(358)
Net income	1,618	-	1,618	2,136	227	2,363
Non-controlling interest	(4)	-	(4)	42	-	42
Net income attributable to the Trust	1,622	-	1,622	2,094	227	2,321

(1) Consolidated statement of earnings amounts presented for the REIT were taken respectively from interim condensed consolidated financial statements as at March 31, 2023 and 2022.

Balance Sheet Reconciliation to Consolidated Financial Statements

Assets	As at March 31, 2023			As at December 31, 2022		
	As per REIT's financial statements ⁽¹⁾	Share from investments in joint-ventures ⁽²⁾	Proportionate Consolidation	As per REIT's financial statements ⁽¹⁾	Share from investments in joint-ventures ⁽²⁾	Proportionate Consolidation
Non-current assets						
Investment properties	443,900	143,983	587,883	437,422	142,201	579,623
Investments in joint ventures	56,673	(56,673)	-	55,693	(55,693)	-
Other financial assets	332	-	332	330	-	330
Derivative financial instruments	443	-	443	807	-	807
Restricted cash	4,554	-	4,554	4,606	(170)	4,436
Total non-current assets	505,902	87,310	593,212	498,858	86,338	585,196
Current assets						
Trade receivables and other financial assets	8,691	(762)	7,929	8,227	(856)	7,371
Derivative financial instruments	2,174	-	2,174	3,002	-	3,002
Other current assets	3,335	1,713	5,048	3,132	1,601	4,733
Restricted cash	1,372	-	1,372	2,712	-	2,882
Cash	38,559	4,468	43,027	45,176	4,737	49,913
Total current assets	54,131	5,419	59,550	62,249	5,482	67,901
Total assets	560,033	92,729	652,762	561,107	91,820	653,097
Liabilities and Unitholders' equity						
Liabilities						
Non-current liabilities						
Interest-bearing loan	326	(39)	287	245	-	245
Mortgage loans	109,977	24,060	134,037	96,254	33,399	129,653
Lease liabilities	101,485	9,473	110,958	102,121	9,502	111,623
Tenant deposits	2,148	152	2,300	2,068	147	2,215
Derivative financial instruments	596	-	596	299	-	299
Deferred tax liabilities	2,061	6,749	8,810	1,839	6,626	8,465
Total non-current liabilities	216,593	40,395	256,988	202,826	49,674	252,500
Current liabilities						
Interest-bearing loan	25	-	25	22	-	22
Mortgage loans	24,754	44,753	69,507	38,027	34,806	72,833
Lease liabilities	7,702	508	8,210	6,424	501	6,925
Tenant deposits	163	46	209	303	46	349
Exchangeable securities	3,695	-	3,695	3,536	-	3,536
Derivative financial instruments	-	-	-	-	-	-
Trade and other payables	13,700	3,396	17,096	18,960	3,357	22,317
Income tax payable	2,060	-	2,060	2,039	-	2,039
Deferred income	1,825	287	2,112	793	260	1,053
Total current liabilities	53,924	48,990	102,914	70,104	38,970	109,074
Total liabilities	270,517	89,385	359,902	272,930	88,644	361,574
Equity						
Trust units	289,949	-	289,949	289,940	-	289,940
Retained earnings (2)	(14,085)	3,344	(10,741)	(12,327)	3,346	(8,981)
Accumulated other comprehensive income	12,445	-	12,445	9,366	-	9,366
	288,309	3,344	291,653	286,979	3,346	290,325
Non-controlling interest	1,207	-	1,207	1,198	-	1,198
Total liabilities and equity	560,033	92,729	652,762	561,107	91,990	653,097

(1) Balance sheet amounts presented for the REIT were taken respectively from interim condensed financial statements as at March 31, 2023 and audited consolidated financial statements as at December 31, 2022.

(1) The difference in retained earnings when comparing the REIT's consolidated financial statements for IFRS purposes and the REIT's financial statements for proportionate consolidation (non-GAAP) purposes relates entirely to the impairment charge recorded on the REIT's loan to Delizy in accordance with IFRS 9. As the loan to Delizy has been considered equity for proportionate consolidation purposes, no impairment under IFRS 9 has been recorded, resulting in a reconciliation difference.

Subsequent events

[NTD : Updates re: Automatic Share Purchase Plan to be added pending Board approval of these items]

Risks and Uncertainties

The REIT is exposed to various risks and uncertainties, many of which are beyond the control of management, the occurrence of which could materially and adversely affect investments, prospects, cash flows, results of operations or financial condition and management's ability to make cash distributions to Unitholders. Management believes the risk factors described below are the most material risks to the REIT, however they are not the only ones. Additional risk factors not presently known to the REIT, or that management currently believes are immaterial, could also materially and adversely affect investments, prospects, cash flows, results of operations or financial condition and management's ability to make cash distributions to Unitholders, and negatively affect the value of the Units. In addition to the risks described herein, reference is made to the risks and uncertainties section in the REIT's latest Annual Information Form.

Risks Relating to the REIT and its Business

Financing risks, leverage and restrictive covenants may limit the ability for growth

The real estate industry is capital intensive. The REIT requires access to capital to maintain our properties, as well as to fund our growth strategy and significant capital expenditures from time to time. There is no assurance that capital will be available when needed or on favorable terms. Failure to access required capital could adversely impact investments, cash flows, operating results or financial condition, the ability to make distributions on the Units and the ability to implement the REIT's growth strategy.

As indebtedness increases there is risk that the REIT may default on its debt obligations. The ability to make scheduled payments on the principal of, or interest on, and to otherwise satisfy the REIT's debt obligations depends on future performance, which is subject to the financial performance of the properties, prevailing economic conditions, prevailing interest rate levels, and financial, competitive, business and other factors, many of which are beyond the REIT's control.

As a result of the REIT's asset recycling plan and the resulting lease terminations, the REIT is currently in breach of the restrictive covenant contained in the Baldi debt obligations relating to the debt service coverage ratio. See the section "*Capital Management Financing Covenants*". If these breaches were to be enforced by the relevant lenders, a portion of the REIT's indebtedness may then become immediately due and payable. If the debt under these obligations or other debt instruments is accelerated, the REIT may not have sufficient liquid assets to repay amounts due thereunder. The REIT has been in communication with the lenders for both mortgage loans to refinance the loans and remediate the covenants that have been breached.

Following a comprehensive analysis by management that considered a wide range of factors related to the REIT's future cash flow, management has concluded that there are no material uncertainties related to events or conditions that may cast significant doubt upon the REIT's ability to continue as a going concern for at least the next twelve months.

Risks Inherent in the Real Estate Industry May Adversely Affect the REIT's Financial Performance

The REIT is subject to risks involving the economy in general, including, among other things, inflation, deflation or stagflation, unemployment, geopolitical events such as the war between Russia and Ukraine and a local, regional, national or international outbreak of a contagious disease, including COVID-19 and its potential intensification. Poor economic conditions could adversely affect the REIT's ability to generate revenues, thereby reducing its operating income and earnings. It could also have an adverse impact on the ability of the REIT to maintain occupancy rates, which could harm the REIT's financial condition. In weak economic environments, the REIT's tenants may be unable to meet their rental payments and other obligations due to the REIT, which could have a material and adverse effect on the REIT.

In addition, fluctuation in interest rates or other financial market volatility may adversely affect the REIT's ability to refinance existing indebtedness on its maturity, or on terms that are as favorable as the terms of the existing indebtedness, which may impact negatively on AFFO, may restrict the availability of financing for future prospective purchasers of the REIT's investments, and could potentially reduce the value of such investments, or may adversely affect the ability of the REIT to complete acquisitions on financially desirable terms.

An investment in real estate is relatively illiquid. Such illiquidity will tend to limit our ability to vary our portfolio promptly in response to changing economic or investment conditions. The costs of holding real estate are considerable and during an economic recession, the REIT may be faced with ongoing expenditures with a declining prospect of incoming receipts. In such circumstances, it may be necessary for us to dispose of properties at lower prices to generate sufficient cash for operations and making distributions and interest payments.

Concentration of Tenants May Result in Significant Vacancies on the Properties

Five of the REIT's largest tenants, by percentage of total GLA, occupy 48.8% of the total weighted areas. Four of the five largest tenants are committed to multi-year leases, which are set to expire gradually between 2023 and 2029, there is no assurance that such tenants will continue to occupy such premises for the remainder of their lease terms. Some of them have break options before the end of their leases, and the earliest dates on which those five largest tenants may effectively move range between 2023 and 2026. The lease for the REIT's largest tenant which fully occupies the Arcueil asset expires in mid-2023 and the REIT has been notified of their intention to not renew the lease. This tenant currently contributes 37% to the REIT's annual rental revenue and represents 28% of the REIT's rental income on the Total Portfolio. The REIT is advancing its plans for re-development of this asset.

To minimize further risk of vacancy, the REIT will continue to closely monitor all leases and ensure that they work with the current tenants to determine their future leasing plans, which would allow the REIT to source tenants in advance of the current tenants' vacating the property.

Lease Renewals, Rental Increases, Lease Termination Rights and Other Lease Matters

Leases for tenants of the REIT properties will mature or expire from time to time. There can be no assurance that tenants will renew leases upon the expiration or that rental rate increases will be achieved upon such renewal. The failure to renew leases or achieve rental rate increases may adversely impact our financial condition and results of operations and decrease the amount of cash available for distribution.

Despite management's objective to maintain continuous occupancy of leased premises, tenants may fall into financial difficulty from time to time, and there can be no guarantee that tenants will continue to occupy such premises, nor be able to fully pay rent. In addition, certain leases contain a provision which gives tenants the right to terminate their leases upon payment of a penalty.

Environmental Contamination on Properties May Expose Us to Liability and Adversely Affect Financial Performance

The properties may contain ground contamination, hazardous substances, wartime relics (including potentially unexploded ordnance) and/or other residual pollution and environmental risks. Buildings and their fixtures might contain asbestos or other hazardous substances above the allowable or recommended thresholds, or the buildings could bear other environmental risks. Prior to acquiring the interests in the properties (including the leasehold interests), management undertook environmental studies on each property. No sign of pollution was evidenced on any of the properties.

The REIT is subject to various federal, state, and municipal laws relating to environmental matters. Such environmental laws impose actual and contingent liabilities on the REIT to undertake remedial action on contaminated sites and in contaminated buildings. The costs of any removal, investigation, or remediation of any residual pollution on such sites or in such buildings as well as costs related to legal proceedings, including potential damages, regarding such matters may be substantial.

The REIT has insurance in place to protect against certain environmental liabilities in respect of certain of the properties, with limits, which are customary and available for portfolios like REIT's.

Necessary capital and operating expenditures are made to ensure compliance with environmental laws and regulations. Although there can be no assurance, management does not believe that costs relating to environmental matters will have a material adverse effect on our investments, financial condition, results of operations, or distributions or cash interest payments.

The REIT May Incur Significant Capital Expenditures

Certain significant expenditures must be made throughout the period of ownership of real property, regardless of whether the property is producing sufficient income to pay such expenses. To retain desirable rentable space and to generate adequate revenue over the long term, we must maintain or, in some cases, improve each property's condition to meet market demand, which can entail significant costs that may not be passed on to tenants.

Any failure by the REIT to undertake appropriate maintenance and refurbishment work in response to the factors described above could entitle tenants to withhold or reduce rental payments, or even to terminate existing leases. Any such event could have a material adverse effect on our cash flows, financial condition and results of operations, and our ability to make distributions on the Units.

Changes in Government Regulations May Affect Our Investment in Our Properties

The REIT is subject to laws and regulations governing the ownership, leasing or operations of real property, employment standards, environmental and energy efficiency matters, taxes and other matters. It is possible that future changes in applicable federal, state, local or common laws or regulations or changes in their enforcement or regulatory interpretation could result in changes in the legal requirements affecting us (including with retroactive effect). This may include sudden regulatory changes required for the safe occupancy of buildings during the COVID-19 pandemic. In addition, the political conditions in the jurisdictions in which the REIT operates are also subject to change. Any changes in investment policies or shifts in political attitudes may adversely affect our investments. Any changes in the laws to which the REIT is subject in the jurisdictions in which it operates could materially affect the rights and title to the properties. All the properties held, directly or indirectly, by the REIT are located in France, Germany and Spain. Although the governments in France, Germany and Spain are generally stable and friendly to foreign investments, there are still political risks. It is not possible to predict whether there will be any further changes in the regulatory regime(s) to which the REIT is subject or the effect of any such change on investments.

Failure to Receive Deductions for Interest Payments May Adversely Affect Cash Flows, Results of Operations and Financial Condition

During the acquisition of the properties, the REIT entered into financing transactions with third parties and affiliates. These financing agreements require payment of principal and interest. There are several rules in German and Luxembourg tax laws restricting the tax deductibility of interest expenses for corporate income and municipal trade tax purposes. Such rules have been changed considerably on several occasions in recent past. As a result, uncertainties exist as to the interpretation and application of such rules, which are not yet clarified by the tax authorities and the tax courts. The tax deductibility of interest expenses depends on, among other things, the details of the security structure for debt financings, the annual amount of tax net-debt interest, the amounts and terms of Unitholder or affiliate financings, and our general tax structure. There is a risk of additional taxes being triggered on the rental income and capital gains in case the tax authorities or the tax courts adopt deviating views on the above. If this were the case, this would result in a higher tax burden and, consequently, could have a material adverse effect on cash flows, financial condition and results of operations and ability to pay distributions on the Units. In France, and assuming that interest rates on group loans are arm's length, tax laws restricting the deductibility of interest expenses for corporate income tax purposes should have no impact since INOPCI 1 is exempt from corporate income tax provided it complies with its distribution obligations.

Changes in Currency Exchange Rates Could Adversely Affect Our Business

Substantially all of the REIT's investments and operations are conducted in currencies other than Canadian dollars; however, distributions to Unitholders are paid in Canadian dollars. The REIT also raises funds primarily in Canada from the sale of securities in Canadian dollars and invests such funds indirectly through its subsidiaries in currencies other than Canadian dollars. As a result, fluctuations in such foreign currencies against the Canadian dollar could have a material adverse effect on financial results, which are denominated and reported in Canadian dollars, and on the ability to pay cash distributions to Unitholders. Active hedging programs have been implemented to offset the risk of revenue losses and to provide more certainty regarding the payment of distributions to Unitholders if the Canadian dollar increases in value compared to foreign currencies. However, to the extent that the REIT fails to adequately manage these risks, including if any such hedging arrangements do not effectively or completely hedge changes in foreign currency rates, the REIT's financial results, and its ability to pay cash distributions to Unitholders may be negatively impacted.

Changes in Interest Rates Could Adversely Affect Cash Flows and the REIT's Ability to Pay Distributions and Make Interest Payments

When concluding financing agreements or extending such agreements, management's objective is to agree on terms for interest payments that will not impair desired profit, and on amortization schedules that do not restrict the ability to pay distributions to Unitholders. In addition to the variable rate portion of the leaseholds in respect of the REIT's properties, management may enter into future financing agreements with variable interest rates if the current low level of interest rates continues. There is a risk that interest rates will increase, which would result in a significant increase in the amount paid by the REIT and its subsidiaries to service debt,

resulting in a decrease in distributions to Unitholders, and could impact the market price of the Units. Hedging transactions involve the risk that counterparties, which are generally financial institutions, may be unable to satisfy their obligations. If any counterparties default on their obligations under the hedging contracts or seek bankruptcy protection, it could have an adverse effect on the REIT's ability to fund planned activities and could result in a larger percentage of future revenue being subject to currency changes.

Dependence on Inovalis S.A. for Management Services

The REIT is dependent on Inovalis S.A. with respect to the asset management of properties and the property management of the properties. Consequently, the REIT's ability to achieve its investment objectives depends in large part on Inovalis S.A. and its ability to provide advice. This means that the REIT's investments are dependent upon Inovalis S.A.'s business contacts, its ability to successfully hire, train, supervise and manage its personnel and its ability to maintain its operating systems. If the REIT were to lose the services provided by Inovalis S.A. or its key personnel, our investments and growth prospects may decline. The REIT may be unable to duplicate the quality and depth of management available to it by becoming a self-managed company or by hiring another asset manager.

While the trustees have similar oversight responsibility with respect to the services provided by Inovalis S.A. pursuant to the Management Agreement, the services provided by Inovalis S.A. are not performed by employees of the REIT, but by Inovalis S.A. directly and through entities to which it may subcontract. The Fifth Amended and Restated Management Agreement has been approved by the Board of Trustees for a three-year term expiring on March 31, 2026.

Investments in, and Profits and Cash Flows From, Properties May be Lost in the Event of Uninsured or Underinsured Losses to Properties or Losses from Title Defects

The REIT carries general liability, umbrella liability and excess liability insurance with limits that are typically obtained for similar real estate portfolios in France, Germany and Spain and otherwise acceptable to the trustees. For the property risks, the REIT intends to carry "Multi-Risk" property insurance, including but not limited to, natural catastrophic events and loss of rental income insurance (with at least a 12 to 18-month indemnity period). The REIT also carries boiler and machinery insurance covering all boilers, pressure vessels, HVAC systems and equipment breakdown. There are, however, certain types of risks (of a catastrophic nature such as from pandemics, war, or nuclear accidents) that are uninsurable under any insurance policy. Furthermore, there are other risks that are not economically viable to insure currently. The REIT partially self-insures against terrorism risk for the entire portfolio. The REIT has insurance for earthquake risks, subject to certain policy limits, deductibles and self-insurance arrangements. Should an uninsured or underinsured loss occur, the REIT could lose the investment in, and anticipated profits and cash flows from, one or more of its properties, but it would continue to be obligated to repay any recourse mortgage indebtedness on such properties. The REIT does not carry title insurance on the properties. If a loss occurs resulting from a title defect with respect to a property where there is no title insurance, the REIT could lose all or part of its investment in, and anticipated profits and cash flows from, such property. The REIT does not carry pandemic insurance on the properties. If a loss occurs resulting from the inability of a tenant to pay rent, or a restriction on the operation of a property due to government regulation related to the COVID-19 pandemic, the REIT could lose all or part of its investment in, and anticipated profits and cash flows from, such property.

IFRS Reporting May Result in Our Consolidated Statement of Financial Position and Consolidated Statement of Earnings Being Subject to Volatility as the Fair Value of Portfolio Changes

The fair value of the REIT's properties is dependent upon, among other things, rental income from current leases, assumptions about rental income from future leases reflecting market conditions, expected future cash outflow in respect of such leases, the demand for properties such as the properties, the availability and cost of financing and general economic conditions. A change in one or a combination of these factors, many of which are not controlled by the REIT, may have a material impact to the fair value of its properties. The REIT's chosen accounting policy under IFRS requires that real estate assets be recorded at "fair value", with changes in fair value being recorded in earnings in the period of change. Accordingly, the statement of financial position and the statement of earnings are subject to volatility, as the fair value of its real estate portfolio changes and these changes may be material.

Reliance on Partnerships

The REIT has a material non-controlling interest in partnerships with several institutional investors. These arrangements create a risk as the business objectives or economic interests of the partner, as in any joint business arrangement, may not be aligned with those of the REIT. The partner may want to make decisions that negatively affect the value of its real estate assets or income of the REIT. Such investments may involve risks that are not present in investments where a third party is not involved, including the possibility

that a partner may have financial difficulties, resulting in a negative impact on the investment, or be liable for the actions of its third-party partner. Although the REIT may not have control over these investments and therefore may have a limited ability to protect its position, such partnership arrangements contain terms and conditions which, in the opinion of the independent trustees, are commercially reasonable, including without limitation such terms and conditions relating to restrictions on the transfer, acquisition and sale of the REIT's and any joint venture partner's interest in the joint venture arrangement, provisions to provide liquidity to the REIT, provisions to limit the liability of the REIT and its Unitholders to third parties, and provisions to provide for the participation of the REIT in the management of the joint venture arrangements. The REIT's investment in properties through joint arrangements is subject to the investment guidelines set out in the Declaration of Trust.

Income Taxes

Taxation of Trusts

The REIT qualifies as a "unit trust" and a "mutual fund trust" for purposes of the Tax Act. There can be no assurance that Canadian federal income tax laws and the administrative policies and assessing practices of the Canada Revenue Agency (the "CRA") respecting mutual fund trusts will not be changed in a manner that adversely affects Unitholders. Should the REIT cease to qualify as a mutual fund trust under the Tax Act, the income tax consequences to the REIT and its Unitholders would be materially and adversely different in certain respects.

Application of the SIFT Rules

Certain rules (the "SIFT Rules") apply to a trust that is a "SIFT trust" as defined in the Tax Act. Provided that a trust does not own "non-portfolio property" (as defined in the Tax Act), it will not be subject to the SIFT Rules. Based on the investment restrictions of the REIT, the REIT may not acquire any non-portfolio property and, therefore, is not subject to the SIFT Rules. However, there can be no assurance that the SIFT Rules, or the administrative policies or assessing practices, of the CRA will not be changed in a manner that adversely affects the REIT and Unitholders.

FAPI

The REIT's "participating percentage" (as defined in the Tax Act) of "foreign accrual property income" ("FAPI") earned by any controlled foreign affiliate ("CFA") of the REIT must be included in computing the income of the REIT for the fiscal year of the REIT in which the taxation year of such CFA ends, subject to a deduction for grossed-up "foreign accrual tax", as computed in accordance with the Tax Act. The deduction for grossed-up "foreign accrual tax" may not fully offset the FAPI realized by the REIT, thereby increasing the allocation of income to the REIT and, therefore, the allocation of income by the REIT to Unitholders.

In addition, as FAPI generally must be computed in accordance with Part I of the Tax Act as though the CFA were a resident of Canada and in Canadian currency (subject to the detailed rules contained in the Tax Act), income or transactions may be taxed differently under foreign tax rules, as compared to the FAPI rules and, accordingly, may result in additional income being allocated to Unitholders.

Foreign Currency

For purposes of the Tax Act, the REIT is required to compute its Canadian tax results using Canadian currency, including for purposes of computing FAPI earned by CFAs of the REIT. Where an amount that is relevant in computing a taxpayer's Canadian tax results is expressed in a currency other than Canadian currency, such amount must be converted to Canadian currency using the rate of exchange quoted by the Bank of Canada on the day such amount first arose or using such other rate of exchange as is acceptable to the CRA. As a result, the REIT may realize gains and losses for tax purposes by virtue of the fluctuation of the value of foreign currencies relative to Canadian dollars.

Change of Tax Law

There can be no assurance that Canadian or foreign income tax laws, the judicial interpretation thereof, the terms of any income tax treaty applicable to the REIT or its affiliates, or the administrative policies and assessing practices and policies of the CRA, the Department of Finance (Canada), and any foreign tax authority or tax policy agency, will not be changed in a manner that adversely affects the REIT, its affiliates, or Unitholders.

Non-Residents of Canada

The Tax Act may impose additional withholding or other taxes on distributions made by the REIT to Unitholders who are Non-Residents. These taxes, and any reduction thereof under a tax treaty between Canada and another country, may change from time to time.

Taxation of the REIT and the REIT's Subsidiaries

Although the REIT and its subsidiaries have been structured with the objective of maximizing after-tax distributions, taxes (including corporate, withholding, land transfer, and other taxes) in the various jurisdictions in which the REIT invests will reduce the amount of cash available for distribution to the REIT by its subsidiaries and, therefore, reduce the amount of cash available for distribution by the REIT to Unitholders. No assurance can be given as to the future level of taxation suffered by the REIT or its subsidiaries. In addition, certain tax positions adopted by the REIT and its subsidiaries may be challenged by the CRA or a foreign taxing authority. This could materially increase the taxable income of, and taxes payable by, the REIT and its subsidiaries, and thereby increase taxable income of Unitholders and/or adversely affect the REIT's financial position and cash available for distribution to Unitholders.

The extent to which distributions will be non-taxable in the future will depend in part on the extent to which the REIT's subsidiaries are able to deduct depreciation, interest and loan expenses relating to the REIT's properties for purposes of the Tax Act. No assurances can be given that the CRA will agree with capital cost allowance claims by the REIT's subsidiaries and that expenses claimed by the REIT and its subsidiaries are reasonable and deductible.

Qualified Investments

Management of the REIT will endeavor to ensure that the Units continue to be qualified investments for trusts governed by a registered retirement savings plan, a registered education savings plan, a registered retirement income fund, a deferred profit-sharing plan, a registered disability savings plan and a tax-free savings account, each as defined in the Tax Act (collectively, "Plans"); however, there can be no assurance in this regard. In addition, Redemption Notes or other property received on an in-specie redemption of Units may not be qualified investments for Plans. The Tax Act imposes penalties for the acquisition or holding of non-qualified investments.

EIFEL Rules

On November 3, 2022, the Minister of Finance released revised proposals to amend the Tax Act (the "EIFEL Proposals") that are intended, where applicable, to limit the deductibility of interest and other financing-related expenses by an entity to the extent that such expenses, net of interest and other financing-related income, exceed a fixed ratio of the entity's tax EBITDA. The EIFEL Proposals are proposed to be effective for taxation years beginning on or after October 1, 2023. Management is currently considering the impact of the EIFEL Rules on the REIT. If the EIFEL Rules apply to limit the REIT's (or any subsidiary's) deduction of interest or other financing expenses in its computation of income or loss for the purposes of the Tax Act, the amount of taxable income allocated by the REIT to Unitholders may increase, which could reduce the after-tax return associated with an investment in Units. Unitholders are advised to consult their personal tax advisors.

German Taxes

The Luxembourg SPV would be subject to municipal trade tax ("TT") if acting through a German permanent establishment. Management of the REIT have assumed that the Luxembourg SPV will not be subject to TT based on the REIT's current understanding of the structure. However, no assurances can be given that the Luxembourg SPV will not be subject to TT.

Luxco taxation

CanCorpEurope S.A., a public limited liability company (or "société anonyme") and a subsidiary of the REIT ("Luxco") is a Special Investment Fund within the meaning of the Luxembourg law of 13 February 2007 ("SIF"), with multiple compartments and variable capital ("Société d'Investissement à Capital Variable") subject to a tax of 0.01% (so called "taxe d'abonnement") per annum of its Net Asset Value. No Luxembourg withholding tax is levied on distributions from CCE. No assurance can be given that a tax authority will not challenge certain positions taken by the REIT and the REIT's subsidiaries in connection with the structure of Luxco. CCE, as a SIF, might be subject to the Luxembourg real estate levy. This levy of 20% applies on gross rental income and disposal gains deriving from real estate located in Luxembourg. Since CCE does not hold any properties located in Luxembourg, the real estate levy should not apply.

Foreign Income Taxes

The REIT's subsidiaries are subject to tax either on their taxable income or on a withholding basis under applicable legislation in France, Germany, Spain, Luxembourg and the United States. These subsidiaries account for their current or recovered taxes at the current enacted and substantively enacted tax rates and use the liability method to account for deferred taxes. The tax expense related to taxable subsidiaries for the period comprises current and deferred taxes.

The REIT's subsidiaries that hold the leasehold rights on the properties located in France are established in France and should therefore be considered as tax residents in France. Under current French tax legislation, income derived from the French REIT's subsidiaries, incorporated under the form of Société Civile Immobilière subject to article 8 of the French Tax Code, and allocated to INOPCI 1, should be corporate income tax exempt in the hands of INOPCI 1 on the basis that INOPCI 1 complies with its distribution obligations. A withholding tax should be levied in France on dividend distributions made by INOPCI 1 which is OPCI (collective undertaking for real estate investment) to CCE. The reduced rate of 15% provided by the double tax treaty ("DTT") concluded between Luxembourg and France should apply to dividends distributed by the INOPCI to CCE.

CanCorp Duisburg ("CCD"), TFI CanCorp Isenburg ("CCI"), TFI CanCorp Kosching ("CCK"), TFI CanCorp Stuttgart ("CCS"), CanCorp Cologne, CanCorp Cologne 2 and Cancorp Trio I, Cancorp Trio II, Cancorp Trio III (together "Trio"), Walpur Four, Arcueil SI GP ("the Luxembourg subsidiaries") are established in Luxembourg as fully taxable companies, subject to annual corporate income, municipal business and net wealth taxes. There is a minimum net wealth tax in Luxembourg. Any distributions of dividends from the Luxembourg subsidiaries to CCE should be subject to a 15% Luxembourg withholding tax.

CCE is a Specialized Investment Fund according to the Luxembourg Specialized Investment Fund Law dated 13 February 2007 and as such is exempt from corporate income tax, municipal business tax and net wealth tax. CCE is subject to an annual subscription tax ("taxe d'abonnement") charged at an annual rate of 0.01% based on its net asset value, valued at the end of each calendar year.

Arcueil SCS is a Luxembourg partnership (société en commandite simple), fully owned by CCE, that is tax transparent for Luxembourg corporate income tax purposes, i.e., all the income and expenses are deemed to be realized directly by the sole partner.

Trio, CCD, CCI, CCK, CCS and Walpur Four are Luxembourg limited liability companies that are managed in Luxembourg and, therefore, should not be considered tax resident of Germany for German tax purposes. Trio, CCD, CCI, CCK, CCS and Walpur Four are collectively called the ("German Co"). However, the German Co are subject to corporate income tax ("CIT") in Germany on their German source of income (or in case German Co is a partnership and therefore transparent for CIT purposes its partners). As the German Co's rental revenues belong to German source income, such (net) income is subject to CIT, even if the German Co (and their shareholders) are not German tax residents. This is true irrespective of whether German Co is a corporation or a partnership and therefore transparent. The right to tax such income by Germany should not be waived under the double tax treaty between Germany and Luxembourg and the double tax treaty between Germany and France because the German Co's properties are located in Germany and income from German real estate is taxed in the country where the real estate is located. To determine taxable income for CIT purposes, a taxpayer may deduct certain expenses incurred in connection with its German source income (e.g., with respect to the acquisition and ownership of real property (in particular depreciation) and certain operating expenses) provided that such costs are incurred on arm's length terms.

Cancorp Vegacincó, a limited liability company, is established in Spain as a fully taxable company, subject to annual corporate income at a 25% rate. SIF are explicitly excluded from the benefit of the DTT concluded between Luxembourg and Spain. Any distributions from Cancorp Vegacincó to CCE should thus be subject to the withholding tax rate applicable in Spain and could not benefit from any reduced rate provided by the DTT.

Critical Accounting Policies and Estimates

The preparation of the REIT's consolidated financial statements in conformity with GAAP requires management to make judgments, estimates and assumptions affecting the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent liabilities. Management bases its judgements, estimates and assumptions on experience and other factors that it believes to be reasonable under the circumstances. However, uncertainty about these judgements, estimates and assumptions could result in outcomes requiring a material adjustment to the carrying amount of the asset or liability affected in future periods. Critical accounting judgements estimates and assumptions in applying accounting policies are described in Note 4 to the unaudited consolidated financial statements of the REIT for the period ending March 31, 2023.

A description of significant accounting policies is provided in Note 3 of the annual audited consolidated financial statements of the REIT for the period ending March 31, 2023.

The REIT has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Disclosure Controls and Procedures and Internal Controls Over Financial Reporting

Disclosure Controls and Procedures (“DCP”)

The CEO and CFO of the REIT have designed or caused to be designed under their direct supervision the REIT’s DCP to provide reasonable assurance that: i) material information relating to the REIT is made known to management by others, particularly during the period in which the annual and interim filings are being prepared; and (ii) information required to be disclosed by the REIT in its annual and interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation. The CEO and CFO are assisted in this responsibility by management.

The CEO and CFO concluded that such disclosure controls and procedures were not fully effective, as at March 31, 2023 due to the material weaknesses described below.

Internal Controls Over Financial Reporting (“ICFR”)

Management is responsible for establishing and maintaining adequate ICFR to provide reasonable assurance regarding the reliability of the REIT’s financial reporting and the preparation of the financial statements for external purposes in accordance with IFRS.

An evaluation of the adequacy of the design and effective operation of the REIT’s ICFR was conducted under the supervision of management, including the CEO and CFO, as at March 31, 2023. The evaluation included documentation review, enquiries and other procedures considered by management to be appropriate. Based on that evaluation, the CEO and the CFO have concluded that the design of ICFR was complete as at March 31, 2023. These controls have been implemented and the process for testing the controls for operating effectiveness was in progress as at March 31, 2023.

Further to the material weakness identified in the operation of the control over the review of loan covenants during the fiscal year ended December 31, 2021, management had identified a material weakness in the operation of controls over the financial close process. Consequently, the REIT developed and implemented in 2022 a remediation plan to address this material weakness that identifies areas where enhanced precision will help detect and prevent material misstatements. These are currently being tested. This remediation plan includes, but is not limited to:

- The implementation of a documented process for management to identify significant events and/or material transactions that could have accounting and reporting implications and discuss them with all relevant internal and external stakeholders;
- The implementation of a documented process for management to adequately assess and determine the accounting implications of transactions on the REIT’s financial reporting;
- The implementation of a documented process for management to adequately assess the accounting implications of loan covenant breaches on the financial statement presentation of the loans;
- The implementation of a process for management to raise loan covenant breaches with lenders before they occur and immediately start discussing remedial actions and obtain advance waivers that endure for a term of at least twelve months beyond the immediate quarterly reporting period;
- The refinement of the Internal Audit Plan to increase the Internal Auditor’s scrutiny over management’s review of outputs from the financial close process.

The material weakness cannot be considered remediated until the applicable relevant controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively. Although the REIT can give no assurance that these actions will remediate this material weakness in internal controls or that additional material weaknesses in our ICFR will not be identified in the future, management believes the foregoing efforts will effectively remediate the identified material weakness. Management will take additional remedial actions as necessary as they continue to evaluate and work to improve the REIT’s ICFR environment.

As defined by National Instrument 52-109 of the Canadian Securities Administration, a material weakness means a deficiency, or a combination of deficiencies, in ICFR such that there is a reasonable possibility that a material misstatement of the reporting issuer's annual or interim financial statements will not be prevented or detected on a timely basis.

Accordingly, a reasonable possibility exists that material misstatements in the REIT's financial statements will not be prevented or detected on a timely basis.

Notwithstanding the material weaknesses identified, the REIT has concluded that the financial statements, as at March 31, 2023 are fairly represented in all material respects, in accordance with IFRS.

Inherent Limitations

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Given the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override.